



# Residual Value Lease Guide

2014 – 2012 Models

May – June 2013 (v1)

Effective 05-01-13 to 05-08-13

## Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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### What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
4-30-13	1	All		<ul style="list-style-type: none"><li>Initial Publication</li></ul>	5-1-13 to 5-8-13

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# GENERAL INFORMATION

## Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at [www.allydealer.com](http://www.allydealer.com).

## Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at lease inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Beginning Mileage section and the Mileage Adjustment Formula section (page 4).

## Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

## How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on page 4, to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased or reference the OEM incentive message for the incentivized residual.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Determine the appropriate residual increment for low or ultra low mileage use, if applicable.
- 7) Determine the appropriate residual decrements for manual transmission, conversion and/or beginning mileage over 500 miles, if applicable.
- 8) Multiply the total residual factor (line 5 + line 6 - Line 7) times the total of lines 1 through 3 above.

## Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest "anchor" terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 40 month residual, use the 36mo and 48mo terms as shown in the below examples.

### All New Vehicles (except Maserati)

Standard Mileage (15,000/yr) Residuals							
CHEVROLET	24mo*	27mo	30mo*	36mo*	39mo	42mo	48mo*
<b>MALIBU</b>							
4dr Sdn LS	59%	57%	55%	51%	49%	48%	46%
<u>40 month example:</u>							
• 40 month contract term			RVLG	36mo 51%		48mo 46%	
51 - (51 - 46 ÷ 12 × 4) = 49.3% rounded downward							
Residual for 40 month transaction is 49%							
*Anchor Term							

### New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
<b>GRANTURISMO</b>						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>40 month example:</u>						
• 40 month contract term			Rate Sheet	36mo 42%		48mo 37%
42 - (42 - 37 ÷ 12 × 4) = 40.3% rounded downward						
Residual for 40 month standard mileage transaction is 40%						

## Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

## Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Maserati passenger cars (current and previous model year).
4. New Mitsubishi passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. New Kia passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demonstrator Program vehicles (except i-MiEV) with up to 7,500 beginning miles.
8. Prior Dealer Service/Rental Program vehicles (except i-MiEV) with up to 7,500 beginning miles.
9. Prior Driver Education Program vehicles (except Volt & i-MiEV) with up to 7,500 beginning miles.
10. Prior GM and Chrysler Company Owned Program vehicles (except Volt) with up to 25,000 beginning miles.
11. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

## Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education.
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn, Saab and Suzuki models).
12. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior QRD vehicles (except Volt), with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

## Disposition Fee

Ally does not currently charge a disposition fee.

## Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

## Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

## Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). On vehicles where the anticipated usage is in excess of the standard miles per year, the residual must be reduced at lease inception at the rates shown below.

Mileage Parameters	Annual Mileage	All Models (except GM and Maserati)	GM Models Only	Maserati Models Only
		Upfront	Upfront	Upfront
Standard	15,000	\$0.15	\$0.20	\$0.40
Low	12,000	N/A	N/A	N/A
Ultra Low	10,000	N/A	N/A	N/A

### Example

Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month

Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:

All (except GM & Maserati):	reduce by \$1350 (36 x 15¢ x 250)
GM vehicles only:	reduce by \$1800 (36 x 20¢ x 250)
Maserati vehicles only:	reduce by \$3600 (36 x 40¢ x 250)

Upfront extra mileage is not available on Low or Ultra Low Mileage leases and existing mileage may be purchased only on select vehicle types. For more information, refer to the Beginning Mileage sections (page 4) for charges and/or usage options related to vehicles with beginning mileage greater than 500 miles.

## Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	3	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

### Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

### Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.

## Beginning Mileage (All Except GM & Maserati)

Beginning mileage cannot exceed 7,500 miles on previous demonstrators, previous high school driver education vehicles and special event vehicles purchased from an eligible OEM and 25,000 miles on former company-owned vehicles leased to eligible employees.

Lessees leasing previous demonstrators, previous high school driver education vehicles or special event vehicles and eligible employees leasing former company-owned vehicles may elect to do one of the following:

- At lease inception, when beginning mileage exceeds 500 miles, reduce the residual by 1 point and adjust the residual value downward for all miles over zero by \$0.15 per mile.
- At lease inception, when beginning mileage exceeds 500 miles, reduce the residual by 1 point and reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 7,500 miles on prior demonstrators, previous high school driver education and special event vehicles and up to a maximum of 25,000 miles on former company-owned vehicles). If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward by the remaining portion of the beginning miles by \$0.15 per mile.

For all other vehicle types, where beginning mileage exceeds 500 miles, reduce the residual by 1 point and adjust the residual value downward for all miles over zero by \$0.15 per mile.

Note: For leases of previous demonstrators, previous high school driver education vehicles, special event vehicles or former company-owned vehicles, extra miles cannot be purchased if the lessee opts to reduce the base mileage allowance by all or a portion of the vehicle's starting odometer mileage. Lessees must contract for the standard mileage allowance (15,000 miles annually) to purchase extra mileage.

## Beginning Mileage (GM & Maserati Models Only)

Beginning mileage cannot exceed 7,500 miles on previous demonstrators, previous high school driver education vehicles and special event vehicles purchased from an eligible OEM and 25,000 miles on former company-owned vehicles leased to eligible employees.

Lessees leasing previous demonstrators, previous high school driver education vehicles or special event vehicles and eligible employees leasing former company-owned vehicles may elect to do one of the following:

- At lease inception, when beginning mileage exceeds 500 miles, adjust the residual value downward for all miles over zero by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).
- At lease inception, when beginning mileage exceeds 500 miles, reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 7,500 miles on prior demonstrators, previous high school driver education and special event vehicles and up to a maximum of 25,000 miles on former company-owned vehicles). If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward by the remaining portion of the beginning miles by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).

For all other vehicle types, where beginning mileage exceeds 500 miles, adjust the residual value downward for all miles over zero by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).

Note: For leases of previous demonstrators, previous high school driver education vehicles, special event vehicles or former company-owned vehicles, extra miles cannot be purchased if the lessee opts to reduce the base mileage allowance by all or a portion of the vehicle's starting odometer mileage. Lessees must contract for the standard mileage allowance (15,000 miles annually) to purchase extra mileage.

## Minimum Residual Value

Vehicles with base residual values below 15%, as well as vehicles with reduced residual values below 15% based on anticipated use and mileage, are unacceptable for SmartLease.

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

<b>All New Models</b> <b>(except Cadillac, Maserati, Mitsubishi and Kia)</b>		
<u>Options</u>	<u>OEM Accessories</u>	<u>Non-OEM Accessories</u>
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

<b>New Cadillac Models Only</b>		
<u>Options</u>	<u>OEM Accessories</u>	<u>Non-OEM Accessories</u>
Premium Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** On those models with a conversion deduction, the package may be residualized at 100% of dealer cost. If applicable, deductions for *Manual Transmission* and/or *Beginning Mileage Greater Than 500 Miles* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at least inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Beginning Mileage section and the Mileage Adjustment Formula section ([page 4](#)).

Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Upfitting

The following upfits will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

### Physical Damage Insurance – Maximum Deductibles

#### Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

#### Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

### Commercial Use Vehicles over 10,000 GVW

#### Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

## Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

## Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

## Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

## Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

## SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

### Payment Calculation: 36 Months – 3.25% Rate

Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment  
\$30,000 X 0.0291127 = \$873.38

Residual Value X Residual Factor = Residual Value Credit  
\$13,800 X 0.0263403 = \$363.50

Net Cap Cost Payment – Residual Value Credit = Monthly Payment  
**\$873.38 – \$363.50 = \$509.88**

SmartLease payment factors are provided in the table below (see pages 7-9).

# SMARTLEASE PAYMENT FACTORS

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

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# SMARTLEASE PAYMENT FACTORS

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518

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## SMARTLEASE PAYMENT FACTORS

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	40	38	36	33	32	30	27
			3dr Van 2500 135wb	38	36	34	31	30	28	25
			3dr Van 2500 155wb	37	35	33	30	29	27	24
			3dr Van 3500 135wb	37	35	33	30	29	27	24
			3dr Van 3500 155wb	35	33	31	28	27	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	39	37	35	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	32	31	29	27	26	24	21
			3dr Van 1500 LT	33	32	30	27	26	24	21
			3dr Van 2500 LS	31	30	28	26	25	23	20
			3dr Van 2500 LT	31	30	28	26	25	23	20
			3dr Van 3500 135wb 1LS	30	29	27	25	24	22	19
			3dr Van 3500 135wb LT	30	29	27	25	24	22	19
			3dr Van 3500 155wb 1LS	29	28	26	24	23	22	19
			3dr Van 3500 155wb LT	30	29	27	25	24	22	19
			3dr Van 3500 135wb 2LS	28	27	25	23	22	21	19
			3dr Van 3500 135wb 2LT	29	28	26	24	23	22	19
			3dr Van 3500 155wb 2LS	28	27	25	23	22	21	18
			3dr Van 3500 155wb 2LT	29	28	26	24	23	22	19
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	34	33	31	28	27	25	22
			3dr Van 1500 LT	34	33	31	28	27	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	45	44	42	40	39	38	35
			Reg Cab LT	42	41	39	37	36	35	32
			Ext Cab Work Truck	46	45	43	40	39	38	35
			Ext Cab LS	46	45	43	40	39	38	35
			Ext Cab LT	46	45	43	40	39	38	35
			Ext Cab LTZ	46	45	43	41	40	38	35
			Crew Cab Work Truck	48	47	45	42	41	40	37
			Crew Cab LS	49	48	46	43	42	40	37
			Crew Cab LT	50	48	46	43	42	40	37
			Crew Cab LTZ	47	46	44	41	40	39	36

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	47	46	44	41	40	39	36
			Reg Cab LT	45	44	42	39	38	37	34
			Ext Cab Work Truck	49	48	46	43	42	40	37
			Ext Cab LS	48	47	45	42	41	40	37
			Ext Cab LT	49	48	46	43	42	40	37
			Ext Cab LTZ	49	47	45	42	41	40	37
			Crew Cab Work Truck	50	49	47	44	43	41	38
			Crew Cab LS	52	50	48	45	44	42	39
			Crew Cab LT	51	50	48	45	44	42	39
			Crew Cab LTZ	51	50	48	45	44	42	39
		SILVERADO 1500 HYBRID 2WD	Crew Cab 1HY	49	48	46	43	42	40	37
			Crew Cab 2HY	48	46	44	41	40	39	36
		SILVERADO 1500 HYBRID 4WD	Crew Cab 1HY	51	49	47	44	43	41	38
			Crew Cab 2HY	50	49	47	44	43	41	38
		SILVERADO 2500HD 2WD	Reg Cab Work Truck	46	44	42	39	38	36	33
			Reg Cab LT	45	44	42	39	38	36	33
			Ext Cab Work Truck	49	48	46	43	42	40	37
			Ext Cab LT	49	47	45	42	41	40	37
			Ext Cab LTZ	49	48	46	43	42	40	37
			Crew Cab Work Truck	53	51	49	46	45	43	40
			Crew Cab LT	56	54	52	48	47	45	42
			Crew Cab LTZ	51	49	47	44	43	41	38
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	50	48	46	43	42	40	37
			Reg Cab LT	50	48	46	43	42	40	37
			Ext Cab Work Truck	53	52	50	47	45	44	40
			Ext Cab LT	50	49	47	44	43	41	38
			Ext Cab LTZ	52	51	49	46	44	43	39
			Crew Cab Work Truck	57	55	53	49	47	46	42
			Crew Cab LT	53	51	49	46	45	43	40
			Crew Cab LTZ	52	51	49	46	44	43	39

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD	Reg Cab Work Truck	46	45	43	40	39	38	35
			Reg Cab LT	45	44	42	39	38	37	34
			Ext Cab Work Truck	51	50	48	45	44	42	39
			Ext Cab LT	50	49	47	44	43	41	38
			Ext Cab LTZ	51	50	48	45	43	42	38
			Crew Cab Work Truck	53	52	50	47	45	44	40
			Crew Cab LT	51	49	47	44	43	41	38
			Crew Cab LTZ	51	49	47	44	43	41	38
		SILVERADO 3500HD 4WD	Reg Cab Work Truck	52	50	48	45	44	42	39
			Reg Cab LT	52	50	48	45	44	42	39
			Ext Cab Work Truck	56	54	52	49	47	46	42
			Ext Cab LT	54	52	50	47	46	44	41
			Ext Cab LTZ	53	51	49	46	45	43	40
			Crew Cab Work Truck	59	57	55	52	50	49	45
			Crew Cab LT	55	53	51	48	46	45	41
			Crew Cab LTZ	54	52	50	47	45	44	40
	GMC TRUCKS	SAVANA CARGO VAN	3dr Van 1500	41	39	37	34	33	31	28
			3dr Van 2500 135wb	38	36	34	31	30	29	26
			3dr Van 2500 155wb	37	35	33	30	29	28	25
			3dr Van 3500 135wb	37	35	33	30	29	27	24
			3dr Van 3500 155wb	36	34	32	29	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD	3dr Van 1500	36	35	33	30	29	28	25
			deduct with Conversion	4	4	4	4	4	4	4

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SAVANA PASSENGER								
			3dr Van 1500 LS	32	31	29	27	26	24	21
			3dr Van 1500 LT	33	32	30	27	26	25	22
			3dr Van 2500 LS	32	31	29	27	26	24	21
			3dr Van 2500 LT	32	31	29	27	26	24	21
			3dr Van 3500 135wb 1LS	30	29	27	25	24	23	20
			3dr Van 3500 135wb 1LT	30	29	28	26	25	23	20
			3dr Van 3500 135wb 2LS	29	28	26	24	23	22	19
			3dr Van 3500 135wb 2LT	28	27	26	24	23	22	19
			3dr Van 3500 155wb 1LS	33	32	30	28	27	25	22
			3dr Van 3500 155wb 1LT	35	33	31	28	27	26	23
			3dr Van 3500 155wb 2LS	30	29	27	25	24	23	20
			3dr Van 3500 155wb 2LT	30	29	27	25	24	23	20
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD								
			3dr Van 1500 LS	32	31	29	27	26	24	21
			3dr Van 1500 LT	33	32	30	27	26	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab Work Truck	46	45	43	40	39	38	35
			Reg Cab SLE	40	39	37	35	34	33	30
			Ext Cab Work Truck	46	45	43	40	39	37	34
			Ext Cab SL	45	44	42	39	38	37	34
			Ext Cab SLE	44	43	41	38	37	36	33
			Ext Cab SLT	44	43	41	38	37	36	33
			Crew Cab Work Truck	49	48	46	43	42	40	37
			Crew Cab SL	50	48	46	43	42	40	37
			Crew Cab SLE	50	48	46	43	42	40	37
			Crew Cab SLT	46	45	43	40	39	38	35
		SIERRA 1500 4WD								
			Reg Cab Work Truck	47	46	44	41	40	39	36
			Reg Cab SLE	45	44	42	39	38	36	33
			Ext Cab Work Truck	49	48	46	43	42	40	37
			Ext Cab SL	49	48	46	43	42	40	37
			Ext Cab SLE	49	47	45	42	41	39	36
			Ext Cab SLT	48	47	45	42	41	39	36
			Crew Cab Work Truck	52	50	48	45	44	42	39
			Crew Cab SL	53	51	49	46	44	43	39
			Crew Cab SLE	50	49	47	44	42	41	37
			Crew Cab SLT	49	47	45	42	41	39	36

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 1500 DENALI 2WD								
			Crew Cab	49	48	46	43	41	40	36
		SIERRA 1500 DENALI 4WD								
			Crew Cab	51	49	47	44	43	41	38
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	47	46	44	41	40	38	35
			Crew Cab 3HB	47	45	43	40	39	37	34
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	50	48	46	43	42	40	37
			Crew Cab 3HB	49	48	46	43	42	40	37
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	45	44	42	39	38	37	34
			Reg Cab SLE	45	44	42	39	38	37	34
			Ext Cab Work Truck	50	49	47	44	43	41	38
			Ext Cab SLE	48	47	45	42	41	39	36
			Ext Cab SLT	48	47	45	42	41	39	36
			Crew Cab Work Truck	55	53	51	48	46	45	41
			Crew Cab SLE	55	53	51	48	46	45	41
			Crew Cab SLT	50	48	46	43	42	40	37
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	50	48	46	43	42	40	37
			Reg Cab SLE	49	47	45	42	41	39	36
			Ext Cab Work Truck	54	53	51	48	46	45	41
			Ext Cab SLE	51	50	48	45	43	42	38
			Ext Cab SLT	48	46	44	41	40	39	36
			Crew Cab Work Truck	58	56	54	51	49	47	43
			Crew Cab SLE	53	51	49	46	44	43	39
			Crew Cab SLT	52	50	48	45	43	42	38
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	54	52	50	47	45	44	40
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	55	53	51	48	46	45	41
		SIERRA 3500HD 2WD								
			Reg Cab Work Truck	47	46	44	41	40	39	36
			Reg Cab SLE	48	47	45	42	41	39	36
			Ext Cab Work Truck	53	51	49	46	45	43	40
			Ext Cab SLE	50	49	47	44	42	41	37
			Ext Cab SLT	49	47	45	42	41	39	36
			Crew Cab Work Truck	55	53	51	48	46	45	41
			Crew Cab SLE	50	49	47	44	42	41	37
			Crew Cab SLT	50	49	47	44	42	41	37

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 3500HD 4WD								
			Reg Cab Work Truck	53	51	49	46	44	43	39
			Reg Cab SLE	52	51	49	46	44	43	39
			Ext Cab Work Truck	56	54	52	49	47	46	42
			Ext Cab SLE	53	51	49	46	45	43	40
			Ext Cab SLT	53	51	49	46	44	43	39
			Crew Cab Work Truck	58	56	54	50	48	47	43
			Crew Cab SLE	53	51	49	46	44	43	39
			Crew Cab SLT	53	51	49	46	45	43	40
		SIERRA 3500HD DENALI 2WD								
		SIERRA 3500HD DENALI 4WD								
			Crew Cab	56	54	52	49	48	46	43
			Crew Cab	57	55	53	49	47	46	42

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	38	37	35	32	31	29	26
			3dr Van 2500 135wb	37	36	34	31	30	28	25
			3dr Van 2500 155wb	35	34	32	29	28	26	23
			3dr Van 3500 135wb	35	33	31	28	27	26	23
			3dr Van 3500 155wb	33	32	30	28	27	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	37	36	34	31	30	28	25
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	30	29	27	24	23	22	19
			3dr Van 1500 LT	31	30	28	26	25	23	20
			3dr Van 2500 LS	28	27	25	23	22	21	19
			3dr Van 2500 LT	29	28	26	24	23	22	19
			3dr Van 3500 135wb 1LS	28	27	25	22	21	20	18
			3dr Van 3500 135wb LT	28	27	25	23	22	21	18
			3dr Van 3500 155wb 1LS	27	26	24	21	20	19	17
			3dr Van 3500 155wb LT	28	27	25	22	21	20	18
			3dr Van 3500 135wb 2LS	25	24	22	20	19	18	16
			3dr Van 3500 135wb 2LT	27	26	24	21	20	19	17
			3dr Van 3500 155wb 2LS	24	23	21	19	18	18	16
			3dr Van 3500 155wb 2LT	27	26	24	22	21	20	18
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	31	30	28	25	24	23	20
			3dr Van 1500 LT	32	31	29	27	26	24	21
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	44	43	41	38	37	36	33
			Reg Cab LT	40	39	38	36	35	34	31
			Ext Cab Work Truck	45	44	42	40	39	38	35
			Ext Cab LS	46	45	43	40	39	38	35
			Ext Cab LT	46	45	43	40	39	38	35
			Ext Cab LTZ	45	44	42	40	39	37	34
			Crew Cab Work Truck	47	46	44	41	40	39	36
			Crew Cab LS	47	46	44	42	41	39	36
			Crew Cab LT	48	47	45	42	41	39	36
			Crew Cab LTZ	45	44	42	40	39	37	34

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	48	47	45	42	41	39	36
			Reg Cab LT	44	43	41	39	38	37	34
			Ext Cab Work Truck	49	48	46	43	42	40	37
			Ext Cab LS	49	48	46	43	42	40	37
			Ext Cab LT	49	48	46	43	42	40	37
			Ext Cab LTZ	48	47	45	42	41	39	36
			Crew Cab Work Truck	49	48	46	43	42	40	37
			Crew Cab LS	51	50	48	45	44	42	39
			Crew Cab LT	51	49	47	44	43	41	38
			Crew Cab LTZ	50	49	47	44	43	41	38
		SILVERADO 1500 HYBRID 2WD	Crew Cab 1HY	49	48	46	43	42	40	37
			Crew Cab 2HY	48	47	45	42	41	39	36
		SILVERADO 1500 HYBRID 4WD	Crew Cab 1HY	52	51	49	46	44	43	39
			Crew Cab 2HY	51	49	47	44	43	41	38
		SILVERADO 2500HD 2WD	Reg Cab Work Truck	43	42	40	37	36	35	32
			Reg Cab LT	43	42	40	38	37	35	32
			Ext Cab Work Truck	47	46	44	41	40	38	35
			Ext Cab LT	47	46	44	41	40	38	35
			Ext Cab LTZ	47	46	44	41	40	38	35
			Crew Cab Work Truck	50	49	47	44	43	41	38
			Crew Cab LT	54	52	50	47	45	44	40
			Crew Cab LTZ	49	48	46	43	42	40	37
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	48	46	44	41	40	38	35
			Reg Cab LT	48	47	45	42	41	39	36
			Ext Cab Work Truck	51	50	48	45	44	42	39
			Ext Cab LT	49	48	46	43	42	40	37
			Ext Cab LTZ	50	49	47	44	43	41	38
			Crew Cab Work Truck	54	52	50	47	46	44	41
			Crew Cab LT	51	50	48	45	43	42	38
			Crew Cab LTZ	51	49	47	44	43	41	38

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD								
			Reg Cab Work Truck	45	44	42	39	38	37	34
			Reg Cab LT	43	42	40	38	37	35	32
			Ext Cab Work Truck	50	49	47	44	43	41	38
			Ext Cab LT	48	47	45	42	41	39	36
			Ext Cab LTZ	49	48	46	43	42	40	37
			Crew Cab Work Truck	50	49	47	44	43	41	38
			Crew Cab LT	49	47	45	42	41	39	36
			Crew Cab LTZ	49	48	46	43	41	40	36
		SILVERADO 3500HD 4WD								
			Reg Cab Work Truck	50	49	47	44	42	41	37
			Reg Cab LT	50	49	47	44	43	41	38
			Ext Cab Work Truck	54	52	50	47	46	44	41
			Ext Cab LT	53	51	49	46	44	43	39
			Ext Cab LTZ	51	50	48	45	43	42	38
			Crew Cab Work Truck	55	53	51	48	46	45	41
			Crew Cab LT	52	50	48	45	44	42	39
			Crew Cab LTZ	52	50	48	45	44	42	39
	GMC TRUCKS									
		SAVANA CARGO VAN								
			3dr Van 1500	38	37	35	32	31	30	27
			3dr Van 2500 135wb	37	35	33	30	29	28	25
			3dr Van 2500 155wb	35	34	32	29	28	27	24
			3dr Van 3500 135wb	35	33	31	28	27	26	23
			3dr Van 3500 155wb	35	33	31	28	27	26	23
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD								
			3dr Van 1500	36	34	32	29	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SAVANA PASSENGER								
			3dr Van 1500 LS	29	28	26	24	23	22	19
			3dr Van 1500 LT	31	30	28	25	24	23	20
			3dr Van 2500 LS	30	29	27	25	24	23	20
			3dr Van 2500 LT	30	29	27	25	24	23	20
			3dr Van 3500 135wb 1LS	28	27	25	23	22	21	19
			3dr Van 3500 135wb 1LT	28	27	25	23	22	21	19
			3dr Van 3500 135wb 2LS	27	26	24	21	20	20	18
			3dr Van 3500 135wb 2LT	26	25	23	21	20	19	17
			3dr Van 3500 155wb 1LS	30	29	27	25	24	23	20
			3dr Van 3500 155wb 1LT	33	32	30	27	26	24	21
			3dr Van 3500 155wb 2LS	26	25	23	21	20	20	18
			3dr Van 3500 155wb 2LT	28	27	25	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD								
			3dr Van 1500 LS	29	28	27	25	24	22	19
			3dr Van 1500 LT	31	30	28	26	25	23	20
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab Work Truck	44	43	41	39	38	37	34
			Reg Cab SLE	40	39	37	35	34	33	30
			Ext Cab Work Truck	46	45	43	40	39	37	34
			Ext Cab SL	46	45	43	41	40	38	35
			Ext Cab SLE	44	43	41	39	38	36	33
			Ext Cab SLT	43	42	40	38	37	35	32
			Crew Cab Work Truck	48	47	45	42	41	39	36
			Crew Cab SL	49	48	46	43	42	40	37
			Crew Cab SLE	47	46	44	41	40	38	35
			Crew Cab SLT	45	44	42	39	38	36	33
		SIERRA 1500 4WD								
			Reg Cab Work Truck	48	47	45	42	41	39	36
			Reg Cab SLE	45	44	42	39	38	36	33
			Ext Cab Work Truck	50	49	47	44	43	41	38
			Ext Cab SL	51	49	47	44	43	41	38
			Ext Cab SLE	50	48	46	43	42	40	37
			Ext Cab SLT	48	47	45	42	41	39	36
			Crew Cab Work Truck	51	50	48	45	43	42	38
			Crew Cab SL	53	51	49	46	44	43	39
			Crew Cab SLE	50	49	47	44	42	41	37
			Crew Cab SLT	48	47	45	42	41	39	36

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 DENALI 2WD								
			Crew Cab	47	46	44	41	40	38	35
		SIERRA 1500 DENALI 4WD								
			Crew Cab	50	48	46	43	42	40	37
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	49	48	46	43	42	40	37
			Crew Cab 3HB	48	47	45	42	41	39	36
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	53	51	49	46	45	43	40
			Crew Cab 3HB	51	50	48	45	43	42	38
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	42	41	39	37	36	35	32
			Reg Cab SLE	43	42	40	38	37	35	32
			Ext Cab Work Truck	48	47	45	42	41	39	36
			Ext Cab SLE	46	45	43	41	40	38	35
			Ext Cab SLT	46	45	43	40	39	38	35
			Crew Cab Work Truck	52	50	48	45	44	42	39
			Crew Cab SLE	54	52	50	47	45	44	40
			Crew Cab SLT	48	47	45	42	41	39	36
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	47	46	44	41	40	38	35
			Reg Cab SLE	47	46	44	41	40	38	35
			Ext Cab Work Truck	51	50	48	45	43	42	38
			Ext Cab SLE	48	47	45	42	41	39	36
			Ext Cab SLT	46	45	43	40	39	37	34
			Crew Cab Work Truck	56	54	52	48	47	45	42
			Crew Cab SLE	51	50	48	45	43	42	38
			Crew Cab SLT	50	49	47	44	42	41	37
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	52	50	48	45	44	42	39
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	53	51	49	46	45	43	40
		SIERRA 3500HD 2WD								
			Reg Cab Work Truck	45	44	42	40	39	37	34
			Reg Cab SLE	45	44	42	39	38	37	34
			Ext Cab Work Truck	51	50	48	45	43	42	38
			Ext Cab SLE	48	47	45	42	41	39	36
			Ext Cab SLT	48	47	45	42	41	39	36
			Crew Cab Work Truck	52	51	49	46	44	43	39
			Crew Cab SLE	48	47	45	42	41	39	36
			Crew Cab SLT	48	46	44	41	40	39	36

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 3500HD 4WD								
			Reg Cab Work Truck	51	49	47	44	43	41	38
			Reg Cab SLE	50	49	47	44	43	41	38
			Ext Cab Work Truck	55	53	51	48	46	45	41
			Ext Cab SLE	52	50	48	45	43	42	38
			Ext Cab SLT	51	49	47	44	43	41	38
			Crew Cab Work Truck	56	54	52	48	46	45	41
			Crew Cab SLE	51	49	47	44	43	41	38
			Crew Cab SLT	51	49	47	44	43	41	38
		SIERRA 3500HD DENALI 2WD								
		SIERRA 3500HD DENALI 4WD								
			Crew Cab	55	54	52	49	47	46	42
			Crew Cab	55	53	51	48	46	45	41

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
<b>2013</b>										
	<b>RAM TRUCKS</b>									
		<b>CARGO VAN</b>								
		<b>RAM 1500 2WD</b>								
			3dr Van (&2DC)	37	35	33	30	29	27	24
			Reg Cab Tradesman (&2TB)	50	48	46	43	41	39	34
			Reg Cab Express (&2TC)	53	51	49	45	43	41	36
			Reg Cab SLT (&2TG)	43	42	40	37	35	33	29
			Reg Cab R/T (&2TL)	48	46	44	40	38	37	33
			Reg Cab HFE (&2TP)	44	42	40	37	35	34	30
			Quad Cab Tradesman (&2TB)	55	53	51	47	45	43	38
			Quad Cab Express (&2TC)	55	53	51	47	45	43	38
			Quad Cab SLT (&2TG)	48	46	44	41	39	37	33
			Quad Cab Big Horn/Lone Star (&2TY)	53	51	49	45	43	41	37
			Quad Cab Big Horn/Lone Star (&2TZ)	53	51	49	45	43	41	37
			Quad Cab Outdoorsman (&2TT)	52	50	48	44	42	40	36
			Quad Cab Sport (&2TL)	52	50	48	44	42	40	36
			Quad Cab Laramie (&2TH)	53	51	49	45	43	41	37
			Crew Cab Tradesman (&2TB)	57	55	52	48	46	44	39
			Crew Cab Express (&2TC)	58	56	53	49	47	45	40
			Crew Cab SLT (&2TG)	52	50	48	44	42	40	35
			Crew Cab Big Horn/Lone Star (&2TY)	56	54	51	47	45	43	38
			Crew Cab Big Horn/Lone Star (&2TZ)	56	54	51	47	45	43	38
			Crew Cab Outdoorsman (&2TT)	55	53	50	46	44	42	37
			Crew Cab Sport (&2TL)	53	51	49	45	43	41	37
			Crew Cab Laramie (&2TH)	55	53	51	47	45	43	38
			Crew Cab Laramie Longhorn (&2TK)	52	50	48	44	42	40	36

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 1500 4WD								
			Reg Cab Tradesman (&2TB)	55	53	51	47	45	43	38
			Reg Cab Express (&2TC)	56	54	52	48	46	44	39
			Reg Cab SLT (&2TG)	48	46	44	41	39	37	33
			Reg Cab Sport (&2TL)	50	48	46	42	40	38	34
			Quad Cab Tradesman (&2TB)	58	56	53	49	47	45	40
			Quad Cab Express (&2TC)	59	57	54	50	48	46	41
			Quad Cab SLT (&2TG)	53	51	49	45	43	41	37
			Quad Cab Big Horn/Lone Star (&2TY)	56	54	52	48	46	44	39
			Quad Cab Big Horn/Lone Star (&2TZ)	56	54	52	48	46	44	39
			Quad Cab Outdoorsman (&2TT)	57	55	52	48	46	44	39
			Quad Cab Sport (&2TL)	54	52	50	46	44	42	38
			Quad Cab Laramie (&2TH)	56	54	52	48	46	44	39
			Crew Cab Tradesman (&2TB)	61	59	56	52	50	47	42
			Crew Cab Express (&2TC)	60	58	55	51	49	47	42
			Crew Cab SLT (&2TG)	55	53	51	47	45	43	38
			Crew Cab Big Horn/Lone Star (&2TY)	58	56	53	49	47	45	40
			Crew Cab Big Horn/Lone Star (&2TZ)	58	56	53	49	47	45	40
			Crew Cab Outdoorsman (&2TT)	57	55	52	48	46	44	39
			Crew Cab Sport (&2TL)	56	54	52	48	46	44	39
			Crew Cab Laramie (&2TH)	58	56	53	49	47	45	40
			Crew Cab Laramie Longhorn (&2TK)	54	52	50	46	44	42	37
		RAM 2500 2WD								
			Reg Cab Tradesman (&2TA)	43	42	40	38	36	35	31
			Reg Cab SLT (&2TG)	43	42	40	37	35	34	30
			Crew Cab Tradesman (&2TA)	50	49	47	44	42	40	36
			Crew Cab SLT (&2TG)	48	47	45	43	41	39	35
			Crew Cab Lone Star (&2TY)	48	47	45	43	41	39	35
			Crew Cab Big Horn (&2TZ)	48	47	45	43	41	39	35
			Crew Cab Laramie (&2TH)	46	45	43	41	39	37	33
			Crew Cab Laramie Longhorn (&2TK)	44	43	41	38	36	35	31
			Mega Cab SLT (&2TG)	51	50	48	46	44	42	37
			Mega Cab Lone Star (&2TY)	52	51	49	46	44	42	38
			Mega Cab Big Horn (&2TZ)	52	51	49	46	44	42	38
			Mega Cab Laramie (&2TH)	49	48	46	44	42	40	36
			Mega Cab Laramie Longhorn (&2TK)	47	46	44	42	40	38	34
			deduct w/o AutoTran	2	2	2	2	2	2	2

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 2500 4WD								
			Reg Cab Tradesman (&2TA)	48	47	46	44	42	40	35
			Reg Cab SLT (&2TG)	45	44	43	41	39	37	33
			Crew Cab Tradesman (&2TA)	53	52	50	48	46	44	39
			Crew Cab Tradesman Power Wagon (&2TB)	50	49	47	45	43	41	37
			Crew Cab SLT (&2TG)	49	48	47	45	43	41	37
			Crew Cab Power Wagon (&2TP)	46	45	43	41	39	38	34
			Crew Cab Lone Star (&2TY)	50	49	47	45	43	41	36
			Crew Cab Big Horn (&2TZ)	50	49	47	45	43	41	37
			Crew Cab Outdoorsman (&2TT)	50	49	47	45	43	41	37
			Crew Cab Laramie (&2TH)	49	48	46	44	42	40	36
			Crew Cab Laramie Power Wagon (&2TJ)	47	46	44	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	46	45	43	41	39	38	34
			Mega Cab SLT (&2TG)	54	53	51	49	47	45	40
			Mega Cab Lone Star (&2TY)	55	54	52	49	47	45	40
			Mega Cab Big Horn (&2TZ)	54	53	51	49	47	45	40
			Mega Cab Laramie (&2TH)	53	52	50	48	46	44	39
			Mega Cab Laramie Longhorn (&2TK)	50	49	47	45	43	41	37
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD								
			Reg Cab Tradesman (&2TA)	45	44	42	40	38	37	33
			Reg Cab SLT (&2TG)	45	44	42	39	37	36	32
			Crew Cab Tradesman (&2TA)	51	50	48	46	44	42	37
			Crew Cab SLT (&2TG)	48	47	45	43	41	39	35
			Crew Cab Lone Star (&2TY)	48	47	45	43	41	39	35
			Crew Cab Big Horn (&2TZ)	48	47	45	43	41	39	35
			Crew Cab Laramie (&2TH)	47	46	44	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	45	44	42	39	37	36	32
			Mega Cab SLT (&2TG)	53	52	50	47	45	43	38
			Mega Cab Lone Star (&2TY)	52	51	49	47	45	43	38
			Mega Cab Big Horn (&2TZ)	52	51	49	47	45	43	38
			Mega Cab Laramie (&2TH)	52	51	49	46	44	42	38
			Mega Cab Laramie Longhorn (&2TK)	49	48	46	44	42	40	36
			Mega Cab Laramie Longhorn (&2TM)	49	48	46	44	42	40	36



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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 3500 4WD								
			Reg Cab Tradesman (&2TA)	50	49	48	46	44	42	37
			Reg Cab SLT (&2TG)	49	48	46	44	42	40	36
			Crew Cab Tradesman (&2TA)	53	52	50	48	46	44	39
			Crew Cab SLT (&2TG)	51	50	48	46	44	42	38
			Crew Cab Lone Star (&2TY)	51	50	48	46	44	42	38
			Crew Cab Big Horn (&2TZ)	51	50	48	46	44	42	38
			Crew Cab Laramie (&2TH)	50	49	47	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	47	46	44	42	40	39	35
			Mega Cab SLT (&2TG)	56	55	53	50	48	46	41
			Mega Cab Lone Star (&2TY)	55	54	52	50	48	46	41
			Mega Cab Big Horn (&2TZ)	55	54	52	50	48	46	41
			Mega Cab Laramie (&2TH)	54	53	51	49	47	45	40
			Mega Cab Laramie Longhorn	51	50	48	46	44	42	37

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012										
	RAM TRUCKS									
		CARGO VAN								
		RAM 1500 2WD								
			3dr Van (&2DC)	38	37	35	33	31	30	26
			Reg Cab ST (&2TA)	45	44	42	39	37	36	32
			Reg Cab Tradesman (&2TB)	49	48	46	43	41	39	35
			Reg Cab Tradesman HD (&2TA)	50	48	46	43	41	39	35
			Reg Cab Express (&2TC)	49	48	46	43	41	39	35
			Reg Cab SLT (&2TG)	43	42	40	38	36	35	31
			Reg Cab Outdoorsman (&2TT)	44	43	41	38	36	35	31
			Reg Cab Sport (&2TL)	43	42	40	37	35	34	30
			Quad Cab ST (&2TA)	48	46	44	41	39	37	33
			Quad Cab Tradesman (&2TB)	49	47	45	42	40	38	34
			Quad Cab Express (&2TC)	52	50	48	44	42	40	36
			Quad Cab SLT (&2TG)	47	45	43	40	38	37	33
			Quad Cab Lone Star (&2TY)	49	47	45	42	40	39	35
			Quad Cab Big Horn (&2TZ)	50	48	46	43	41	39	35
			Quad Cab Outdoorsman (&2TT)	52	50	48	45	43	41	37
			Quad Cab Sport (&2TL)	46	44	42	39	37	36	32
			Quad Cab Laramie (&2TH)	48	47	45	42	40	38	34
			Crew Cab ST (&2TA)	49	47	45	42	40	38	34
			Crew Cab Tradesman (&2TB)	49	47	45	42	40	38	34
			Crew Cab Express (&2TC)	54	52	50	46	44	42	37
			Crew Cab SLT (&2TG)	49	47	45	42	40	38	34
			Crew Cab Lone Star (&2TY)	52	50	48	44	42	40	36
			Crew Cab Big Horn (&2TZ)	52	50	48	44	42	40	36
			Crew Cab Outdoorsman (&2TT)	55	53	51	47	45	43	39
			Crew Cab Sport (&2TL)	49	47	45	42	40	39	35
			Crew Cab Laramie (&2TH)	51	49	47	44	42	40	36
			Crew Cab Laramie Longhorn (&2TK)	47	45	43	40	38	37	33

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 4WD								
			Reg Cab ST (&2TA)	50	48	46	43	41	39	35
			Reg Cab Tradesman (&2TB)	52	50	48	45	43	41	37
			Reg Cab Express (&2TC)	52	50	48	45	43	41	37
			Reg Cab SLT (&2TG)	47	45	43	40	38	37	33
			Reg Cab Outdoorsman (&2TT)	44	43	41	38	36	35	31
			Reg Cab Sport (&2TL)	44	43	41	38	36	35	31
			Quad Cab ST (&2TA)	51	49	47	43	41	39	35
			Quad Cab Tradesman (&2TB)	51	49	47	44	42	40	35
			Quad Cab Express (&2TC)	54	52	50	47	45	43	38
			Quad Cab SLT (&2TG)	50	48	46	43	41	39	35
			Quad Cab Lone Star (&2TY)	51	49	47	44	42	40	36
			Quad Cab Big Horn (&2TZ)	51	49	47	44	42	40	36
			Quad Cab Outdoorsman (&2TT)	55	53	51	48	46	44	39
			Quad Cab Sport (&2TL)	49	47	45	42	40	38	34
			Quad Cab Laramie (&2TH)	52	50	48	44	42	40	36
			Crew Cab ST (&2TA)	52	50	48	44	42	40	36
			Crew Cab Tradesman (&2TB)	54	52	50	46	44	42	37
			Crew Cab Express (&2TC)	57	55	52	48	46	44	39
			Crew Cab SLT (&2TG)	52	50	48	44	42	40	36
			Crew Cab Lone Star (&2TY)	54	52	50	46	44	42	38
			Crew Cab Big Horn (&2TZ)	54	52	50	46	44	42	38
			Crew Cab Outdoorsman (&2TT)	57	55	53	49	47	45	40
			Crew Cab Sport (&2TL)	51	49	47	44	42	40	36
			Crew Cab Laramie (&2TH)	54	52	50	46	44	42	38
			Crew Cab Laramie Longhorn (&2TK)	51	49	47	43	41	39	35

### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 2WD								
			Reg Cab ST (&2TA)	39	38	36	34	33	31	28
			Reg Cab SLT (&2TG)	38	37	36	34	32	31	27
			Reg Cab Outdoorsman (&2TT)	41	40	39	37	35	34	30
			Crew Cab ST (&2TA)	47	46	45	43	41	39	35
			Crew Cab SLT (&2TG)	43	42	40	38	36	35	31
			Crew Cab Lone Star (&2TY)	44	43	41	39	37	36	32
			Crew Cab Big Horn (&2TZ)	44	43	41	39	37	36	32
			Crew Cab Outdoorsman (&2TT)	44	43	41	39	37	36	32
			Crew Cab Laramie (&2TH)	43	42	40	38	36	35	31
			Crew Cab Laramie Longhorn (&2TK)	40	39	38	36	34	33	29
			Mega Cab SLT (&2TG)	47	46	45	43	41	39	35
			Mega Cab Lone Star (&2TY)	48	47	46	44	42	40	36
			Mega Cab Big Horn (&2TZ)	48	47	46	44	42	40	35
			Mega Cab Outdoorsman (&2TT)	47	46	45	43	41	39	35
			Mega Cab Laramie (&2TH)	45	44	42	40	38	37	33
			Mega Cab Laramie Longhorn (&2TK)	45	44	42	40	38	36	32
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 2500 4WD								
			Reg Cab ST (&2TA)	45	44	42	40	38	37	33
			Reg Cab SLT (&2TG)	44	43	41	39	37	35	31
			Reg Cab Outdoorsman (&2TT)	44	43	42	40	38	36	32
			Crew Cab ST (&2TA)	51	50	48	46	44	42	37
			Crew Cab ST Power Wagon (&2TB)	45	44	43	41	39	37	33
			Crew Cab SLT (&2TG)	46	45	44	42	40	38	34
			Crew Cab Lone Star (&2TY)	47	46	45	43	41	39	35
			Crew Cab Big Horn (&2TZ)	47	46	45	43	41	39	35
			Crew Cab Outdoorsman (&2TT)	47	46	44	42	40	39	35
			Crew Cab Laramie Power Wagon (&2TJ)	45	44	42	40	38	36	32
			Crew Cab Laramie (&2TH)	46	45	43	41	39	38	34
			Crew Cab Laramie Longhorn (&2TK)	44	43	41	39	37	36	32
			Crew Cab Power Wagon (&2TP)	43	42	40	38	36	35	31
			Mega Cab SLT (&2TG)	50	49	47	45	43	41	37
			Mega Cab Lone Star (&2TY)	52	51	49	47	45	43	38
			Mega Cab Big Horn (&2TZ)	52	51	49	47	45	43	38
			Mega Cab Outdoorsman (&2TT)	48	47	46	44	42	40	35
			Mega Cab Laramie (&2TH)	50	49	47	45	43	41	37
			Mega Cab Laramie Longhorn (&2TK)	47	46	45	43	41	39	35
			deduct w/o AutoTran	2	2	2	2	2	2	2

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 3500 2WD								
			Reg Cab ST (&2TA)	44	43	42	40	38	36	32
			Reg Cab SLT (&2TG)	43	42	40	38	36	35	31
			Crew Cab ST (&2TA)	47	46	44	42	40	38	34
			Crew Cab SLT (&2TG)	45	44	42	40	38	37	33
			Crew Cab Lone Star (&2TY)	44	43	41	39	37	36	32
			Crew Cab Big Horn (&2TZ)	44	43	41	39	37	36	32
			Crew Cab Outdoorsman (&2TT)	45	44	43	41	39	38	34
			Crew Cab Laramie (&2TH)	45	44	42	40	38	37	33
			Crew Cab Laramie Longhorn (&2TK)	43	42	40	38	36	35	31
			Mega Cab SLT (&2TG)	48	47	45	43	41	39	35
			Mega Cab Lone Star (&2TY)	47	46	44	42	40	39	35
			Mega Cab Big Horn (&2TZ)	47	46	44	42	40	39	35
			Mega Cab Outdoorsman (&2TT)	48	47	46	44	42	40	36
			Mega Cab Laramie (&2TH)	48	47	46	44	42	40	36
			Mega Cab Laramie Longhorn (&2TK)	45	44	42	40	38	37	33
			Mega Cab Laramie Longhorn (&2TM)	45	44	42	40	38	37	33
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 4WD								
			Reg Cab ST (&2TA)	46	45	44	42	40	38	34
			Reg Cab SLT (&2TG)	45	44	42	40	38	37	33
			Crew Cab ST (&2TA)	49	48	46	44	42	40	36
			Crew Cab SLT (&2TG)	46	45	44	42	40	38	34
			Crew Cab Lone Star (&2TY)	46	45	43	41	39	38	34
			Crew Cab Big Horn (&2TZ)	46	45	43	41	39	37	33
			Crew Cab Outdoorsman (&2TT)	48	47	45	43	41	39	35
			Crew Cab Laramie (&2TH)	47	46	44	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	45	44	42	40	38	36	32
			Mega Cab SLT (&2TG)	50	49	47	45	43	41	37
			Mega Cab Lone Star (&2TY)	49	48	46	44	42	40	36
			Mega Cab Big Horn (&2TZ)	49	48	46	44	42	40	36
			Mega Cab Outdoorsman (&2TT)	51	50	48	46	44	42	37
			Mega Cab Laramie (&2TH)	50	49	47	45	43	41	37
			Mega Cab Laramie Longhorn (&2TK)	47	46	44	42	40	38	34
			deduct w/o AutoTran (ex Mega Lonestar)	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET	IMPALA									
			4dr Sdn LS	58	58	56	54	51	49	47	43
			4dr Sdn LT w/1LT	56	56	54	52	48	46	45	41
			4dr Sdn LT w/2LT	57	57	55	53	50	48	46	42
			4dr Sdn LTZ w/1LZ	54	54	52	50	47	45	44	40
			4dr Sdn LTZ w/2LZ	56	56	54	52	49	47	45	41

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## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	BUICK										
		VERANO									
			4dr Sdn	60	60	58	55	51	49	47	42
			4dr Sdn Convenience	58	58	56	54	50	48	46	41
			4dr Sdn Leather	56	56	54	52	49	47	45	40
			4dr Sdn Turbo	56	56	54	52	49	47	45	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		REGAL									
			4dr Sdn Base	54	54	52	50	47	45	44	40
			4dr Sdn Premium 1	53	53	51	49	45	43	42	38
			4dr Sdn Premium 2	52	52	50	48	45	43	42	38
			4dr Sdn Turbo Premium 1	55	55	53	51	47	45	44	40
			4dr Sdn Turbo Premium 2	54	54	52	50	47	45	44	40
			4dr Sdn Turbo Premium 3	53	53	51	49	46	44	43	39
			4dr Sdn GS	54	54	52	50	47	46	44	41
			deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
		ENCLAVE 2WD									
			4dr Wgn Convenience	60	60	58	56	53	51	49	45
			4dr Wgn Leather	57	57	55	53	50	48	46	42
			4dr Wgn Premium	54	54	52	50	47	45	44	40
		ENCLAVE AWD									
			4dr Wgn Convenience	61	61	59	57	53	51	49	45
			4dr Wgn Leather	58	58	56	54	50	48	47	43
			4dr Wgn Premium	55	55	53	51	48	46	45	41
		ENCORE 2WD									
			4dr Wgn	59	59	56	53	47	45	43	39
			4dr Wgn Convenience	58	58	55	52	47	45	43	38
			4dr Wgn Leather	57	57	54	51	45	43	41	37
			4dr Wgn Premium	57	57	54	51	45	43	41	37
		ENCORE AWD									
			4dr Wgn	60	60	57	54	48	46	44	39
			4dr Wgn Convenience	59	59	56	53	48	46	44	39
			4dr Wgn Leather	58	58	55	52	46	44	42	38
			4dr Wgn Premium	58	58	55	52	46	44	42	38
		LACROSSE									
			4dr Sdn	53	53	51	49	46	44	43	39
			4dr Sdn Leather	52	52	50	48	45	44	42	39
			4dr Sdn Leather AWD	53	53	51	49	46	44	43	39
			4dr Sdn Premium 1	49	49	47	45	42	41	39	36
			4dr Sdn Premium 1 AWD	50	50	48	46	43	42	40	37
			4dr Sdn Premium 2	49	49	47	45	42	41	39	36
			4dr Sdn Touring	50	50	49	47	44	42	41	37

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC										
		ATS									
			4dr Sdn 2.5L	61	61	60	58	55	53	51	46
			4dr Sdn 2.5L Luxury	58	58	57	55	53	51	49	44
			4dr Sdn 2.0L	60	60	59	57	54	52	50	45
			4dr Sdn 2.0L AWD	62	62	61	59	56	54	52	47
			4dr Sdn 2.0L Luxury	58	58	57	55	52	50	48	44
			4dr Sdn 2.0L Luxury AWD	58	58	57	55	52	50	48	44
			4dr Sdn 2.0L Performance	55	55	54	52	50	48	46	41
			4dr Sdn 2.0L Performance AWD	55	55	54	52	49	47	45	41
			4dr Sdn 2.0L Premium	55	55	54	52	50	48	46	41
			4dr Sdn 2.0L Premium AWD	56	56	55	53	51	49	47	42
			4dr Sdn 3.6L Luxury	57	57	56	54	52	50	48	43
			4dr Sdn 3.6L Luxury AWD	57	57	56	54	52	50	48	43
			4dr Sdn 3.6L Performance	55	55	54	52	49	47	45	41
			4dr Sdn 3.6L Performance AWD	55	55	54	52	49	47	45	41
			4dr Sdn 3.6L Premium	54	54	53	51	49	47	45	41
			4dr Sdn 3.6L Premium AWD	55	55	54	52	50	48	46	42
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		XTS									
			4dr Sdn	59	59	56	53	48	46	44	39
			4dr Sdn Luxury	55	55	53	50	45	43	41	37
			4dr Sdn Premium	53	53	51	48	44	42	40	36
			4dr Sdn Platinum	52	52	50	47	43	41	39	35
			4dr Sdn Luxury AWD	55	55	53	50	45	43	41	37
			4dr Sdn Premium AWD	53	53	51	48	44	42	40	36
			4dr Sdn Platinum AWD	52	52	50	47	43	41	39	35
		CTS COUPE									
			2dr Cpe	59	59	56	53	48	46	44	40
			2dr Cpe Performance	54	54	52	49	45	43	41	37
			2dr Cpe Premium	52	52	50	47	43	41	39	35
			2dr Cpe AWD	59	59	56	53	48	46	44	40
			2dr Cpe Performance AWD	54	54	52	49	45	43	41	37
			2dr Cpe Premium AWD	53	53	51	48	44	42	40	36
			2dr Cpe V	58	58	56	53	48	46	44	39



## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC	CTS SEDAN									
			4dr Sdn 3.0L Luxury	54	54	52	49	44	42	40	36
			4dr Sdn 3.6L Performance	52	52	50	47	43	41	39	35
			4dr Sdn 3.6L Premium	51	51	49	46	42	40	38	34
			4dr Sdn 3.0L Luxury AWD	55	55	53	50	45	43	41	37
			4dr Sdn 3.6L Performance AWD	53	53	51	48	44	42	40	36
			4dr Sdn 3.6L Premium AWD	51	51	49	46	42	40	39	35
			4dr Sdn V	55	55	53	50	46	44	42	38
		CTS WAGON									
			4dr Wgn 3.0L	52	52	50	47	42	40	39	35
			4dr Wgn 3.0L Luxury	51	51	49	46	42	40	39	35
			4dr Wgn 3.6L Performance	50	50	48	45	41	39	38	34
			4dr Wgn 3.6L Premium	50	50	48	45	41	39	38	34
			4dr Wgn 3.0L AWD	53	53	51	48	43	41	40	36
			4dr Wgn 3.0L Luxury AWD	52	52	50	47	43	41	40	36
			4dr Wgn 3.6L Performance AWD	52	52	50	47	43	41	39	35
			4dr Wgn 3.6L Premium AWD	51	51	49	46	42	40	38	34
			4dr Wgn V	56	56	54	51	46	44	42	38
		ESCALADE 2WD									
			4dr Wgn Base	57	57	55	53	49	48	46	43
			4dr Wgn Luxury	55	55	53	51	48	46	45	41
			4dr Wgn Premium	54	54	52	50	47	45	44	40
			4dr Wgn Platinum Edition	56	56	54	52	48	46	45	41
			4dr Wgn ESV Base	57	57	55	53	49	48	46	43
			4dr Wgn ESV Luxury	55	55	53	51	48	46	45	41
			4dr Wgn ESV Premium	54	54	52	50	46	45	43	40
			4dr Wgn ESV Platinum Edition	56	56	54	52	48	47	45	42
		ESCALADE AWD									
			4dr Wgn Base	57	57	55	53	49	47	46	42
			4dr Wgn Luxury	55	55	53	51	48	46	45	41
			4dr Wgn Premium	54	54	52	50	47	45	44	40
			4dr Wgn Platinum Edition	56	56	54	52	48	46	45	41
			4dr Wgn ESV Base	57	57	55	53	49	47	46	42
			4dr Wgn ESV Luxury	55	55	53	51	47	46	44	41
			4dr Wgn ESV Premium	54	54	52	50	46	45	43	40
			4dr Wgn ESV Platinum Edition	56	56	54	52	48	46	45	41
			4dr Wgn EXT Base	59	59	57	55	51	49	48	44
			4dr Wgn EXT Luxury	58	58	56	54	50	48	47	43
			4dr Wgn EXT Premium	57	57	55	53	49	47	46	42

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC	ESCALADE HYBRID 2WD									
			4dr Wgn	56	56	54	52	49	47	46	42
		ESCALADE HYBRID 4WD	4dr Wgn Platinum	58	58	56	54	50	48	47	43
			4dr Wgn	57	57	55	53	49	47	46	42
		SRX 2WD	4dr Wgn Platinum	58	58	56	54	50	48	47	43
			4dr Wgn Base	60	60	58	56	52	50	48	43
		SRX AWD	4dr Wgn Luxury	60	60	58	55	51	49	47	43
			4dr Wgn Performance	58	58	56	54	50	48	46	41
			4dr Wgn Premium	57	57	55	52	48	46	44	40
			4dr Wgn Luxury	59	59	57	55	51	49	47	43
		MALIBU	4dr Wgn Performance	58	58	56	53	49	47	45	41
			4dr Wgn Premium	56	56	54	52	48	46	44	40
			4dr Sdn 1FL	59	59	57	55	51	49	47	42
			4dr Sdn LS	58	58	56	54	51	49	47	42
	CHEVROLET	CRUZE	4dr Sdn 1LT	56	56	54	52	49	47	45	41
			4dr Sdn 2LT	55	55	53	51	48	46	44	40
			4dr Sdn 3LT	56	56	54	52	49	47	45	40
			4dr Sdn 1LZ	54	54	52	50	47	45	44	40
			4dr Sdn 2LZ	55	55	53	51	48	46	44	40
			4dr Sdn 1LT Eco	55	55	53	51	47	45	43	39
			4dr Sdn 2LT Eco	56	56	54	51	47	45	44	40
			4dr Sdn LS MT	60	60	58	55	50	48	46	42
			4dr Sdn LS AT	60	60	58	55	50	48	46	42
			4dr Sdn 1FL	60	60	58	55	50	48	47	43
			4dr Sdn 1LT MT	59	59	57	54	49	47	46	42
			4dr Sdn 1LT AT	59	59	57	54	49	47	46	42
			4dr Sdn 2LT MT	57	57	55	52	48	46	44	40
			4dr Sdn 2LT AT	57	57	55	52	48	46	44	40
			4dr Sdn LTZ AT	57	57	55	52	48	46	45	41
		CRUZE	4dr Sdn ECO MT	59	59	57	54	49	47	46	42
			4dr Sdn ECO AT	59	59	57	54	49	47	45	41

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	CAMARO	2dr Cpe 1LS	70	70	68	65	60	58	56	52
			2dr Cpe 2LS	70	70	68	65	60	58	56	52
			2dr Cpe 1LT	64	64	62	59	55	53	51	47
			2dr Conv 1LT	60	60	58	55	51	49	48	44
			2dr Cpe 2LT	63	63	61	58	54	52	51	47
			2dr Conv 2LT	58	58	56	53	49	48	46	43
			2dr Cpe 1SS	66	66	64	61	57	55	53	49
			2dr Conv 1SS	61	61	59	56	52	50	49	45
			2dr Cpe 2SS	64	64	62	59	55	53	51	47
			2dr Conv 2SS	60	60	58	56	52	50	48	44
			2dr Cpe ZL1	65	65	62	59	53	51	48	43
			2dr Conv ZL1	61	61	59	56	52	50	49	45
		CORVETTE	2dr Cpe	53	53	52	50	47	45	44	40
			2dr Cpe Z16 Grand Sport	49	49	48	46	43	42	41	38
			2dr Cpe Z06	51	51	50	48	45	44	42	39
			2dr Cpe ZR1	50	50	49	47	44	43	41	38
			2dr Conv	56	56	54	52	49	48	46	43
			2dr Conv Z16 Grand Sport	53	53	51	49	46	45	43	40
			2dr Conv 427	58	58	56	54	51	49	48	44
		IMPALA	4dr Sdn LS	45	45	43	41	38	37	35	32
			4dr Sdn LT	43	43	42	40	37	36	34	31
			4dr Sdn LTZ	46	46	44	42	39	37	36	32
		SONIC	4dr Sdn 1LS	63	63	61	58	54	52	50	45
			4dr Sdn 2LS	63	63	61	58	54	52	50	45
			4dr Sdn 1LT	62	62	60	57	53	51	49	44
			4dr Sdn 2LT	62	62	60	57	52	50	48	43
			4dr Sdn 1LTZ	60	60	58	55	51	49	47	43
			4dr Sdn 2LTZ	60	60	58	55	51	49	47	42
			5dr HB 1LS	64	64	62	59	54	52	50	45
			5dr HB 2LS	64	64	62	59	54	52	50	45
			5dr HB 1LT	62	62	60	57	53	51	49	44
			5dr HB 2LT	62	62	60	57	52	50	48	43
			5dr HB 1LTZ	60	60	58	56	52	50	48	43
			5dr HB 2LTZ	60	60	58	55	51	49	47	42
			5dr HB 1RS	61	61	59	56	52	50	48	43
			5dr HB 2RS	61	61	59	56	52	50	48	43

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	SPARK									
			5dr HB LS MT	61	61	58	55	50	48	45	40
			5dr HB LS AT	62	62	59	56	51	49	46	41
			5dr HB 1LT MT	60	60	58	55	50	48	45	40
			5dr HB 1LT AT	61	61	59	56	51	49	46	41
			5dr HB 2LT MT	58	58	55	52	47	45	43	38
			5dr HB 2LT AT	59	59	56	53	48	46	44	39
		VOLT									
			5dr HB with NAV	62	62	60	58	55	53	52	48
			5dr HB without NAV	63	63	61	59	56	54	53	49
	CHEVROLET TRUCKS										
		AVALANCHE 2WD									
			Crew Cab LS	57	57	56	54	51	49	48	44
			Crew Cab LT	60	60	58	56	53	51	49	45
			Crew Cab LTZ	56	56	54	52	49	47	46	42
		AVALANCHE 4WD									
			Crew Cab LS	60	60	58	56	52	50	49	45
			Crew Cab LT	60	60	58	56	53	51	49	45
			Crew Cab LTZ	57	57	55	53	50	48	47	43
		EQUINOX 2WD									
			4dr Wgn LS	60	60	58	55	50	48	46	42
			4dr Wgn 1LT	57	57	55	52	48	46	44	40
			4dr Wgn 2LT	56	56	54	51	47	45	43	39
			4dr Wgn LTZ	59	59	57	54	49	47	45	41
		EQUINOX AWD									
			4dr Wgn LS	60	60	58	55	50	48	46	42
			4dr Wgn 1LT	58	58	56	53	48	46	44	40
			4dr Wgn 2LT	58	58	56	53	48	46	44	40
			4dr Wgn LTZ	60	60	58	55	50	48	46	42
		EXPRESS CARGO VAN									
			3dr Van 1500	44	44	42	40	37	36	34	31
			3dr Van 2500 135wb	42	42	40	38	35	34	32	29
			3dr Van 2500 155wb	41	41	39	37	34	33	31	28
			3dr Van 3500 135wb	41	41	39	37	34	33	31	28
			3dr Van 3500 155wb	39	39	37	35	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD									
			3dr Van 1500	43	43	41	39	36	35	33	30
			deduct with Conversion	4	4	4	4	4	4	4	4

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	EXPRESS PASSENGER									
			3dr Van 1500 LS	36	36	35	33	31	30	28	25
			3dr Van 1500 LT	37	37	36	34	31	30	28	25
			3dr Van 2500 LS	35	35	34	32	30	29	27	24
			3dr Van 2500 LT	35	35	34	32	30	29	27	24
			3dr Van 3500 135wb 1LS	34	34	33	31	29	28	26	23
			3dr Van 3500 135wb LT	34	34	33	31	29	28	26	23
			3dr Van 3500 155wb 1LS	33	33	32	30	28	27	26	23
			3dr Van 3500 155wb LT	34	34	33	31	29	28	26	23
			3dr Van 3500 135wb 2LS	32	32	31	29	27	26	25	23
			3dr Van 3500 135wb 2LT	33	33	32	30	28	27	26	23
			3dr Van 3500 155wb 2LS	32	32	31	29	27	26	25	22
			3dr Van 3500 155wb 2LT	33	33	32	30	28	27	26	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD									
			3dr Van 1500 LS	38	38	37	35	32	31	29	26
			3dr Van 1500 LT	38	38	37	35	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4	4
		SILVERADO 1500 2WD									
			Reg Cab Work Truck	48	48	47	45	43	42	41	38
			Reg Cab LT	45	45	44	42	40	39	38	35
			Ext Cab Work Truck	49	49	48	46	43	42	41	38
			Ext Cab LS	49	49	48	46	43	42	41	38
			Ext Cab LT	49	49	48	46	43	42	41	38
			Ext Cab LTZ	49	49	48	46	44	43	41	38
			Crew Cab Work Truck	51	51	50	48	45	44	43	40
			Crew Cab LS	52	52	51	49	46	45	43	40
			Crew Cab LT	53	53	51	49	46	45	43	40
			Crew Cab LTZ	50	50	49	47	44	43	42	39
		SILVERADO 1500 4WD									
			Reg Cab Work Truck	50	50	49	47	44	43	42	39
			Reg Cab LT	48	48	47	45	42	41	40	37
			Ext Cab Work Truck	52	52	51	49	46	45	43	40
			Ext Cab LS	51	51	50	48	45	44	43	40
			Ext Cab LT	52	52	51	49	46	45	43	40
			Ext Cab LTZ	52	52	50	48	45	44	43	40
			Crew Cab Work Truck	53	53	52	50	47	46	44	41
			Crew Cab LS	55	55	53	51	48	47	45	42
			Crew Cab LT	54	54	53	51	48	47	45	42
			Crew Cab LTZ	54	54	53	51	48	47	45	42

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	52	52	51	49	46	45	43	40
			Crew Cab 2HY	51	51	49	47	44	43	42	39
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 1HY	54	54	52	50	47	46	44	41
			Crew Cab 2HY	53	53	52	50	47	46	44	41
		SILVERADO 2500HD 2WD									
			Reg Cab Work Truck	49	49	47	45	42	41	39	36
			Reg Cab LT	48	48	47	45	42	41	39	36
			Ext Cab Work Truck	52	52	51	49	46	45	43	40
			Ext Cab LT	52	52	50	48	45	44	43	40
			Ext Cab LTZ	52	52	51	49	46	45	43	40
			Crew Cab Work Truck	56	56	54	52	49	48	46	43
			Crew Cab LT	59	59	57	55	51	50	48	45
			Crew Cab LTZ	54	54	52	50	47	46	44	41
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	53	53	51	49	46	45	43	40
			Reg Cab LT	53	53	51	49	46	45	43	40
			Ext Cab Work Truck	56	56	55	53	50	48	47	43
			Ext Cab LT	53	53	52	50	47	46	44	41
			Ext Cab LTZ	55	55	54	52	49	47	46	42
			Crew Cab Work Truck	60	60	58	56	52	50	49	45
			Crew Cab LT	56	56	54	52	49	48	46	43
			Crew Cab LTZ	55	55	54	52	49	47	46	42
		SILVERADO 3500HD 2WD									
			Reg Cab Work Truck	49	49	48	46	43	42	41	38
			Reg Cab LT	48	48	47	45	42	41	40	37
			Ext Cab Work Truck	54	54	53	51	48	47	45	42
			Ext Cab LT	53	53	52	50	47	46	44	41
			Ext Cab LTZ	54	54	53	51	48	46	45	41
			Crew Cab Work Truck	56	56	55	53	50	48	47	43
			Crew Cab LT	54	54	52	50	47	46	44	41
			Crew Cab LTZ	54	54	52	50	47	46	44	41

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD									
			Reg Cab Work Truck	55	55	53	51	48	47	45	42
			Reg Cab LT	55	55	53	51	48	47	45	42
			Ext Cab Work Truck	59	59	57	55	52	50	49	45
			Ext Cab LT	57	57	55	53	50	49	47	44
			Ext Cab LTZ	56	56	54	52	49	48	46	43
			Crew Cab Work Truck	62	62	60	58	55	53	52	48
			Crew Cab LT	58	58	56	54	51	49	48	44
			Crew Cab LTZ	57	57	55	53	50	48	47	43
		SUBURBAN 2WD									
			4dr Wgn 1500 LS	54	54	52	50	47	45	44	40
			4dr Wgn 1500 LT	52	52	50	48	45	44	42	39
			4dr Wgn 1500 LTZ	51	51	49	47	44	43	41	38
			4dr Wgn 2500 LS	55	55	53	51	48	46	45	41
			4dr Wgn 2500 LT	52	52	50	48	45	44	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	54	54	52	50	47	46	44	41
			4dr Wgn 1500 LT	52	52	50	48	45	44	42	39
			4dr Wgn 1500 LTZ	52	52	50	48	45	44	42	39
			4dr Wgn 2500 LS	55	55	53	51	47	46	44	41
			4dr Wgn 2500 LT	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD									
			4dr Wgn 1500 LS	54	54	52	50	47	45	44	40
			4dr Wgn 1500 LT	53	53	51	49	46	44	43	39
			4dr Wgn 1500 LTZ	52	52	50	48	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	54	54	52	50	47	45	44	40
			4dr Wgn 1500 LT	53	53	51	49	46	44	43	39
			4dr Wgn 1500 LTZ	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD									
			4dr Wgn	51	51	50	48	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	52	52	50	48	45	44	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	TRAVERSE 2WD									
			4dr Wgn LS	64	64	62	59	55	53	51	47
			4dr Wgn 1LT	59	59	57	55	51	49	47	43
			4dr Wgn 2LT	57	57	55	53	49	47	46	42
			4dr Wgn LTZ	57	57	55	53	49	47	45	41
		TRAVERSE 4WD									
			4dr Wgn LS	65	65	63	60	56	54	52	47
			4dr Wgn 1LT	60	60	58	56	52	50	48	44
			4dr Wgn 2LT	58	58	56	54	50	48	46	42
			4dr Wgn LTZ	58	58	56	53	49	47	46	42
	GMC TRUCKS										
		ACADIA 2WD									
			4dr Wgn SLE1	64	64	62	59	55	53	51	46
			4dr Wgn SLE2	61	61	59	57	53	51	49	44
			4dr Wgn SLT1	60	60	58	55	51	49	47	43
			4dr Wgn SLT2	57	57	55	53	49	47	45	41
			4dr Wgn Denali	57	57	55	52	48	46	45	41
		ACADIA 4WD									
			4dr Wgn SLE1	64	64	62	59	55	53	51	46
			4dr Wgn SLE2	62	62	60	57	53	51	49	45
			4dr Wgn SLT1	60	60	58	55	51	49	47	43
			4dr Wgn SLT2	58	58	56	53	49	47	46	42
			4dr Wgn Denali	57	57	55	53	49	47	45	41
		SAVANA CARGO VAN									
			3dr Van 1500	45	45	43	41	38	37	35	32
			3dr Van 2500 135wb	42	42	40	38	35	34	33	30
			3dr Van 2500 155wb	41	41	39	37	34	33	32	29
			3dr Van 3500 135wb	41	41	39	37	34	33	31	28
			3dr Van 3500 155wb	40	40	38	36	33	32	31	28
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD									
			3dr Van 1500	40	40	39	37	34	33	32	29
			deduct with Conversion	4	4	4	4	4	4	4	4

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SAVANA PASSENGER									
			3dr Van 1500 LS	36	36	35	33	31	30	28	25
			3dr Van 1500 LT	37	37	36	34	31	30	29	26
			3dr Van 2500 LS	36	36	35	33	31	30	28	25
			3dr Van 2500 LT	36	36	35	33	31	30	28	25
			3dr Van 3500 135wb 1LS	34	34	33	31	29	28	27	24
			3dr Van 3500 135wb 1LT	34	34	33	32	30	29	27	24
			3dr Van 3500 135wb 2LS	33	33	32	30	28	27	26	23
			3dr Van 3500 135wb 2LT	32	32	31	30	28	27	26	23
			3dr Van 3500 155wb 1LS	37	37	36	34	32	31	29	26
			3dr Van 3500 155wb 1LT	39	39	37	35	32	31	30	27
			3dr Van 3500 155wb 2LS	34	34	33	31	29	28	27	24
			3dr Van 3500 155wb 2LT	34	34	33	31	29	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD									
			3dr Van 1500 LS	36	36	35	33	31	30	28	25
			3dr Van 1500 LT	37	37	36	34	31	30	29	26
			deduct with Conversion	4	4	4	4	4	4	4	4
		SIERRA 1500 2WD									
			Reg Cab Work Truck	49	49	48	46	43	42	41	38
			Reg Cab SLE	43	43	42	40	38	37	36	33
			Ext Cab Work Truck	49	49	48	46	43	42	40	37
			Ext Cab SL	48	48	47	45	42	41	40	37
			Ext Cab SLE	47	47	46	44	41	40	39	36
			Ext Cab SLT	47	47	46	44	41	40	39	36
			Crew Cab Work Truck	52	52	51	49	46	45	43	40
			Crew Cab SL	53	53	51	49	46	45	43	40
			Crew Cab SLE	53	53	51	49	46	45	43	40
			Crew Cab SLT	49	49	48	46	43	42	41	38
		SIERRA 1500 4WD									
			Reg Cab Work Truck	50	50	49	47	44	43	42	39
			Reg Cab SLE	48	48	47	45	42	41	39	36
			Ext Cab Work Truck	52	52	51	49	46	45	43	40
			Ext Cab SL	52	52	51	49	46	45	43	40
			Ext Cab SLE	52	52	50	48	45	44	42	39
			Ext Cab SLT	51	51	50	48	45	44	42	39
			Crew Cab Work Truck	55	55	53	51	48	47	45	42
			Crew Cab SL	56	56	54	52	49	47	46	42
			Crew Cab SLE	53	53	52	50	47	45	44	40
			Crew Cab SLT	52	52	50	48	45	44	42	39

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 1500 DENALI 2WD									
			Crew Cab	52	52	51	49	46	44	43	39
		SIERRA 1500 DENALI 4WD									
			Crew Cab	54	54	52	50	47	46	44	41
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	50	50	49	47	44	43	41	38
			Crew Cab 3HB	50	50	48	46	43	42	40	37
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	53	53	51	49	46	45	43	40
			Crew Cab 3HB	52	52	51	49	46	45	43	40
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	48	48	47	45	42	41	40	37
			Reg Cab SLE	48	48	47	45	42	41	40	37
			Ext Cab Work Truck	53	53	52	50	47	46	44	41
			Ext Cab SLE	51	51	50	48	45	44	42	39
			Ext Cab SLT	51	51	50	48	45	44	42	39
			Crew Cab Work Truck	58	58	56	54	51	49	48	44
			Crew Cab SLE	58	58	56	54	51	49	48	44
			Crew Cab SLT	53	53	51	49	46	45	43	40
		SIERRA 2500HD 4WD									
			Reg Cab Work Truck	53	53	51	49	46	45	43	40
			Reg Cab SLE	52	52	50	48	45	44	42	39
			Ext Cab Work Truck	57	57	56	54	51	49	48	44
			Ext Cab SLE	54	54	53	51	48	46	45	41
			Ext Cab SLT	51	51	49	47	44	43	42	39
			Crew Cab Work Truck	61	61	59	57	54	52	50	46
			Crew Cab SLE	56	56	54	52	49	47	46	42
			Crew Cab SLT	55	55	53	51	48	46	45	41
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	57	57	55	53	50	48	47	43
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	58	58	56	54	51	49	48	44
		SIERRA 3500HD 2WD									
			Reg Cab Work Truck	50	50	49	47	44	43	42	39
			Reg Cab SLE	51	51	50	48	45	44	42	39
			Ext Cab Work Truck	56	56	54	52	49	48	46	43
			Ext Cab SLE	53	53	52	50	47	45	44	40
			Ext Cab SLT	52	52	50	48	45	44	42	39
			Crew Cab Work Truck	58	58	56	54	51	49	48	44
			Crew Cab SLE	53	53	52	50	47	45	44	40
			Crew Cab SLT	53	53	52	50	47	45	44	40

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 3500HD 4WD									
			Reg Cab Work Truck	56	56	54	52	49	47	46	42
			Reg Cab SLE	55	55	54	52	49	47	46	42
			Ext Cab Work Truck	59	59	57	55	52	50	49	45
			Ext Cab SLE	56	56	54	52	49	48	46	43
			Ext Cab SLT	56	56	54	52	49	47	46	42
			Crew Cab Work Truck	61	61	59	57	53	51	50	46
			Crew Cab SLE	56	56	54	52	49	47	46	42
			Crew Cab SLT	56	56	54	52	49	48	46	43
		SIERRA 3500HD DENALI 2WD									
			Crew Cab	59	59	57	55	52	51	49	46
		SIERRA 3500HD DENALI 4WD									
			Crew Cab	60	60	58	56	52	50	49	45
		TERRAIN 2WD									
			4dr Wgn SLE1	66	66	63	60	55	53	51	46
			4dr Wgn SLE2	65	65	62	59	54	52	50	45
			4dr Wgn SLT1	63	63	61	58	53	51	49	44
			4dr Wgn SLT2	61	61	59	56	51	49	47	43
			4dr Wgn Denali	60	60	58	55	50	48	46	42
		TERRAIN AWD									
			4dr Wgn SLE1	66	66	63	60	55	53	51	46
			4dr Wgn SLE2	65	65	62	59	54	52	50	45
			4dr Wgn SLT1	62	62	59	56	51	49	47	43
			4dr Wgn SLT2	63	63	60	57	52	50	48	43
			4dr Wgn Denali	61	61	58	55	50	48	46	42
		YUKON 2WD									
			4dr Wgn SLE	57	57	55	53	50	48	46	42
			4dr Wgn SLT	51	51	49	47	44	43	41	38
			4dr Wgn Denali	55	55	53	51	48	46	44	40
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	57	57	55	53	49	47	46	42
			4dr Wgn SLT	53	53	51	49	46	44	43	39
			4dr Wgn Denali	56	56	54	52	48	46	45	41
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	51	51	49	47	44	42	41	37
			4dr Wgn Denali	52	52	50	48	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	52	52	50	48	45	43	42	38
			4dr Wgn Denali	53	53	51	49	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	YUKON XL 2WD									
			4dr Wgn 1500 SLE	51	51	50	48	45	43	42	38
			4dr Wgn 1500 SLT	48	48	47	45	42	40	39	35
			4dr Wgn 2500 SLE	51	51	49	47	44	42	41	37
			4dr Wgn 2500 SLT	48	48	47	45	42	40	39	35
			4dr Wgn Denali	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	53	53	51	49	46	44	42	38
			4dr Wgn 1500 SLT	50	50	49	47	44	42	41	37
			4dr Wgn 2500 SLE	51	51	49	47	44	42	41	37
			4dr Wgn 2500 SLT	50	50	48	46	43	41	40	36
			4dr Wgn Denali	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	BUICK										
		VERANO									
			4dr Sdn	59	59	57	55	51	49	47	42
			4dr Sdn Convenience	55	55	53	51	48	46	44	39
			4dr Sdn Leather	54	54	52	50	47	45	43	38
		REGAL									
			4dr Sdn Base	51	51	49	47	44	42	40	35
			4dr Sdn Premium 1	50	50	48	46	43	41	39	34
			4dr Sdn Premium 2	50	50	48	46	43	41	39	34
			4dr Sdn Turbo Premium 1	51	51	49	47	44	42	40	35
			4dr Sdn Turbo Premium 2	51	51	49	47	44	42	40	35
			4dr Sdn Turbo Premium 3	50	50	48	46	43	41	39	34
			4dr Sdn GS	50	50	48	46	43	41	39	35
			deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
		ENCLAVE 2WD									
			4dr Wgn Base	56	56	55	53	50	48	46	42
			4dr Wgn Convenience	56	56	55	53	50	48	46	42
			4dr Wgn Leather	53	53	52	50	47	45	44	40
			4dr Wgn Premium	51	51	50	48	45	43	42	38
		ENCLAVE AWD									
			4dr Wgn Base	57	57	55	53	50	48	47	43
			4dr Wgn Convenience	57	57	55	53	50	48	47	43
			4dr Wgn Leather	53	53	52	50	47	45	43	39
			4dr Wgn Premium	51	51	50	48	45	43	42	38
		LACROSSE									
			4dr Sdn	49	49	47	45	42	41	39	36
			4dr Sdn Convenience	50	50	48	46	43	42	40	37
			4dr Sdn Leather	50	50	48	46	43	42	40	37
			4dr Sdn Leather AWD	51	51	49	47	44	43	41	38
			4dr Sdn Premium 1	49	49	47	45	42	41	39	36
			4dr Sdn Premium 1 AWD	49	49	48	46	43	41	40	36
			4dr Sdn Premium 2	49	49	47	45	42	41	39	36
			4dr Sdn Premium 2 AWD	49	49	48	46	43	41	40	36
			4dr Sdn Premium 3	51	51	49	47	44	43	41	38
			4dr Sdn Touring	50	50	48	46	43	42	40	37

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	<b>CTS COUPE</b>									
			2dr Cpe	58	58	55	52	47	45	42	37
			2dr Cpe Performance	52	52	50	47	43	41	38	33
			2dr Cpe Premium	50	50	48	46	42	40	37	32
			2dr Cpe AWD	58	58	56	53	48	45	43	37
			2dr Cpe Performance AWD	53	53	51	48	44	42	39	34
			2dr Cpe Premium AWD	52	52	50	47	43	41	38	33
			2dr Cpe V	55	55	53	50	46	43	41	35
		<b>CTS SEDAN</b>									
			4dr Sdn 3.0L	51	51	49	46	42	40	38	33
			4dr Sdn 3.0L Luxury	51	51	49	46	42	40	37	32
			4dr Sdn 3.6L Performance	49	49	47	44	40	38	36	31
			4dr Sdn 3.6L Premium	48	48	46	44	40	38	36	31
			4dr Sdn 3.0L AWD	54	54	52	49	44	42	39	34
			4dr Sdn 3.0L Luxury AWD	52	52	50	47	43	41	38	33
			4dr Sdn 3.6L Performance AWD	51	51	49	46	42	40	37	32
			4dr Sdn 3.6L Premium AWD	50	50	48	45	41	39	37	32
			4dr Sdn V	54	54	52	49	45	42	40	34
			deduct w/o AutoTran (ex SDN V)	3	2	2	2	2	2	2	2
		<b>CTS WAGON</b>									
			4dr Wgn 3.0L	50	50	48	45	41	39	37	32
			4dr Wgn 3.0L Luxury	49	49	47	45	41	39	36	31
			4dr Wgn 3.6L Performance	48	48	46	43	39	37	35	30
			4dr Wgn 3.6L Premium	48	48	46	43	39	37	35	30
			4dr Wgn 3.0L AWD	52	52	50	47	43	41	38	33
			4dr Wgn 3.0L Luxury AWD	51	51	49	46	42	40	37	32
			4dr Wgn 3.6L Performance AWD	48	48	46	44	40	38	35	30
			4dr Wgn 3.6L Premium AWD	49	49	47	45	41	39	37	32
			4dr Wgn V	52	52	50	47	43	41	39	34
		<b>ESCALADE 2WD</b>									
			4dr Wgn Base	52	52	50	48	45	44	42	39
			4dr Wgn Luxury	51	51	49	47	44	43	41	38
			4dr Wgn Premium	50	50	49	47	44	43	41	38
			4dr Wgn Platinum Edition	52	52	50	48	45	44	42	39
			4dr Wgn ESV Base	51	51	49	47	44	43	41	38
			4dr Wgn ESV Luxury	50	50	49	47	44	43	41	38
			4dr Wgn ESV Premium	49	49	48	46	43	42	40	37
			4dr Wgn ESV Platinum Edition	52	52	50	48	45	44	42	39

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	ESCALADE AWD	4dr Wgn Base	52	52	50	48	45	44	42	39
			4dr Wgn Luxury	51	51	49	47	44	43	41	38
			4dr Wgn Premium	50	50	49	47	44	43	41	38
			4dr Wgn Platinum Edition	52	52	50	48	45	44	42	39
			4dr Wgn ESV Base	51	51	50	48	45	44	42	39
			4dr Wgn ESV Luxury	50	50	49	47	44	43	41	38
			4dr Wgn ESV Premium	49	49	48	46	43	42	40	37
			4dr Wgn ESV Platinum Edition	52	52	50	48	45	44	42	39
			4dr Wgn EXT Base	55	55	53	51	47	46	44	41
			4dr Wgn EXT Luxury	55	55	53	51	48	46	45	41
			4dr Wgn EXT Premium	54	54	52	50	47	45	44	40
		ESCALADE HYBRID 2WD	4dr Wgn	51	51	50	48	45	44	42	39
		ESCALADE HYBRID 4WD	4dr Wgn Platinum	54	54	52	50	46	45	43	40
			4dr Wgn	53	53	51	49	46	44	43	39
		SRX 2WD	4dr Wgn Platinum	54	54	52	50	46	45	43	40
			4dr Wgn Base	56	56	54	52	49	47	45	40
			4dr Wgn Luxury	56	56	54	52	48	46	44	40
			4dr Wgn Performance	53	53	51	49	45	43	41	37
		SRX AWD	4dr Wgn Premium	51	51	49	47	44	42	40	36
			4dr Wgn Luxury	54	54	52	50	46	44	42	38
			4dr Wgn Performance	52	52	50	48	45	43	41	37
			4dr Wgn Premium	51	51	49	47	44	42	40	36
	CHEVROLET	MALIBU	4dr Sdn 1FL	47	47	46	45	44	42	40	36
			4dr Sdn LS	47	47	46	45	43	41	39	35
			4dr Sdn 1LT	47	47	46	44	42	40	39	35
			4dr Sdn 2LT	45	45	44	43	41	39	38	34
			4dr Sdn 3LT	44	44	43	42	40	38	36	31
			4dr Sdn 1LZ	45	45	44	43	41	39	38	34
			4dr Sdn 2LZ	45	45	44	43	41	39	37	32

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET	CRUZE									
			4dr Sdn LS	56	56	54	51	46	44	43	39
			4dr Sdn 1FL	56	56	54	51	47	45	43	39
			4dr Sdn 1LT	57	57	55	52	47	45	44	40
			4dr Sdn 2LT	56	56	54	51	46	44	43	39
			4dr Sdn LTZ	53	53	51	48	44	43	41	38
			4dr Sdn ECO	58	58	55	52	47	45	44	40
			deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2	2
		CAMARO									
			2dr Cpe 1LS	66	66	64	61	57	55	52	47
			2dr Cpe 2LS	66	66	64	61	57	55	52	47
			2dr Cpe 1LT	63	63	61	58	54	52	49	44
			2dr Conv 1LT	60	60	58	55	51	49	47	42
			2dr Cpe 2LT	59	59	57	54	50	48	46	41
			2dr Conv 2LT	53	53	51	49	46	44	42	37
			2dr Cpe 1SS	64	64	62	59	55	53	50	45
			2dr Conv 1SS	59	59	57	55	51	49	46	41
			2dr Cpe 2SS	60	60	58	55	51	49	47	42
			2dr Conv 2SS	57	57	55	53	49	47	45	40
			2dr Cpe ZL1	65	65	62	58	52	49	47	41
		CORVETTE									
			2dr Cpe	54	54	52	50	47	46	44	41
			2dr Cpe Z16 Grand Sport	49	49	48	46	43	42	41	38
			2dr Conv	53	53	51	49	46	45	43	40
			2dr Conv Z16 Grand Sport	52	52	51	49	46	45	43	40
			2dr Cpe Z06	49	49	48	46	43	42	41	38
			2dr Cpe ZR1	47	47	46	44	41	40	39	36
		IMPALA									
			4dr Sdn LS	42	42	41	39	36	35	34	31
			4dr Sdn LT	41	41	39	37	34	33	32	29
			4dr Sdn LTZ	42	42	41	39	36	35	34	31



# **New Vehicle Residual Values**

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET	SONIC									
			4dr Sdn 1LS	66	66	63	59	53	51	49	44
			4dr Sdn 2LS	67	67	64	60	54	52	49	44
			4dr Sdn 1LT	63	63	60	56	50	48	46	41
			4dr Sdn 2LT	63	63	60	56	50	48	46	41
			4dr Sdn 1LTZ	61	61	58	54	48	46	44	40
			4dr Sdn 2LTZ	61	61	58	54	48	46	44	39
			5dr HB 1LS	63	63	60	57	51	49	46	41
			5dr HB 2LS	64	64	61	57	51	49	47	42
			5dr HB 1LT	63	63	60	56	50	48	46	41
			5dr HB 2LT	63	63	60	56	50	48	46	41
			5dr HB 1LTZ	60	60	57	54	48	46	44	39
			5dr HB 2LTZ	60	60	57	54	48	46	44	39
		VOLT									
			5dr HB with NAV	58	58	57	56	54	52	51	47
			5dr HB without NAV	59	59	58	57	55	53	52	48
	CHEVROLET TRUCKS										
		AVALANCHE 2WD									
			Crew Cab LS	53	53	52	50	47	46	44	41
			Crew Cab LT	52	52	50	48	45	44	42	39
			Crew Cab LTZ	50	50	49	47	44	43	41	38
		AVALANCHE 4WD									
			Crew Cab LS	55	55	54	52	49	47	46	42
			Crew Cab LT	54	54	53	51	48	46	45	41
			Crew Cab LTZ	52	52	50	48	45	44	42	39
		COLORADO 2WD									
			Reg Cab Work Truck	37	37	36	34	32	31	31	29
			Reg Cab 1LT	39	39	38	36	33	32	32	30
			Ext Cab Work Truck	43	43	42	40	38	37	36	33
			Ext Cab 1LT	43	43	42	40	38	37	36	33
			Ext Cab 2LT	41	41	40	38	36	35	34	32
			Ext Cab 3LT	42	42	41	39	37	36	35	32
			Crew Cab 1LT	48	48	46	44	41	40	39	37
			Crew Cab 2LT	45	45	44	42	40	39	38	35
			Crew Cab 3LT	47	47	46	44	41	40	39	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	COLORADO 4WD									
			Reg Cab Work Truck	40	40	39	37	35	34	33	31
			Reg Cab 1LT	41	41	40	38	35	34	34	32
			Ext Cab Work Truck	45	45	44	42	40	39	38	35
			Ext Cab 1LT	45	45	44	42	40	39	38	35
			Ext Cab 2LT	43	43	42	40	38	37	36	33
			Crew Cab 1LT	50	50	49	47	44	43	42	39
			Crew Cab 2LT	49	49	47	45	42	41	40	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		EQUINOX 2WD									
			4dr Wgn LS	59	59	57	54	49	47	45	41
			4dr Wgn 1LT	56	56	54	51	47	45	43	39
			4dr Wgn 2LT	56	56	54	51	46	44	43	39
			4dr Wgn LTZ	55	55	53	50	46	44	42	38
		EQUINOX AWD									
			4dr Wgn LS	59	59	57	54	49	47	45	41
			4dr Wgn 1LT	57	57	55	52	47	45	43	39
			4dr Wgn 2LT	56	56	54	51	47	45	43	39
			4dr Wgn LTZ	55	55	53	50	46	44	42	38
		EXPRESS CARGO VAN									
			3dr Van 1500	42	42	41	39	36	35	33	30
			3dr Van 2500 135wb	41	41	40	38	35	34	32	29
			3dr Van 2500 155wb	39	39	38	36	33	32	30	27
			3dr Van 3500 135wb	39	39	37	35	32	31	30	27
			3dr Van 3500 155wb	37	37	36	34	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD									
			3dr Van 1500	41	41	40	38	35	34	32	29
			deduct with Conversion	4	4	4	4	4	4	4	4

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	EXPRESS PASSENGER									
			3dr Van 1500 LS	34	34	33	31	28	27	26	23
			3dr Van 1500 LT	35	35	34	32	30	29	27	24
			3dr Van 2500 LS	32	32	31	29	27	26	25	23
			3dr Van 2500 LT	33	33	32	30	28	27	26	23
			3dr Van 3500 135wb 1LS	32	32	31	29	26	25	24	22
			3dr Van 3500 135wb LT	32	32	31	29	27	26	25	22
			3dr Van 3500 155wb 1LS	31	31	30	28	25	24	23	21
			3dr Van 3500 155wb LT	32	32	31	29	26	25	24	22
			3dr Van 3500 135wb 2LS	29	29	28	26	24	23	22	20
			3dr Van 3500 135wb 2LT	31	31	30	28	25	24	23	21
			3dr Van 3500 155wb 2LS	28	28	27	25	23	22	22	20
			3dr Van 3500 155wb 2LT	31	31	30	28	26	25	24	22
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD									
			3dr Van 1500 LS	35	35	34	32	29	28	27	24
			3dr Van 1500 LT	36	36	35	33	31	30	28	25
			deduct with Conversion	4	4	4	4	4	4	4	4
		SILVERADO 1500 2WD									
			Reg Cab Work Truck	47	47	46	44	41	40	39	36
			Reg Cab LT	43	43	42	41	39	38	37	34
			Ext Cab Work Truck	48	48	47	45	43	42	41	38
			Ext Cab LS	49	49	48	46	43	42	41	38
			Ext Cab LT	49	49	48	46	43	42	41	38
			Ext Cab LTZ	48	48	47	45	43	42	40	37
			Crew Cab Work Truck	50	50	49	47	44	43	42	39
			Crew Cab LS	50	50	49	47	45	44	42	39
			Crew Cab LT	51	51	50	48	45	44	42	39
			Crew Cab LTZ	48	48	47	45	43	42	40	37
		SILVERADO 1500 4WD									
			Reg Cab Work Truck	51	51	50	48	45	44	42	39
			Reg Cab LT	47	47	46	44	42	41	40	37
			Ext Cab Work Truck	52	52	51	49	46	45	43	40
			Ext Cab LS	52	52	51	49	46	45	43	40
			Ext Cab LT	52	52	51	49	46	45	43	40
			Ext Cab LTZ	51	51	50	48	45	44	42	39
			Crew Cab Work Truck	52	52	51	49	46	45	43	40
			Crew Cab LS	54	54	53	51	48	47	45	42
			Crew Cab LT	54	54	52	50	47	46	44	41
			Crew Cab LTZ	53	53	52	50	47	46	44	41

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	52	52	51	49	46	45	43	40
			Crew Cab 2HY	51	51	50	48	45	44	42	39
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 1HY	55	55	54	52	49	47	46	42
			Crew Cab 2HY	54	54	52	50	47	46	44	41
		SILVERADO 2500HD 2WD									
			Reg Cab Work Truck	46	46	45	43	40	39	38	35
			Reg Cab LT	46	46	45	43	41	40	38	35
			Ext Cab Work Truck	50	50	49	47	44	43	41	38
			Ext Cab LT	50	50	49	47	44	43	41	38
			Ext Cab LTZ	50	50	49	47	44	43	41	38
			Crew Cab Work Truck	53	53	52	50	47	46	44	41
			Crew Cab LT	57	57	55	53	50	48	47	43
			Crew Cab LTZ	52	52	51	49	46	45	43	40
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	51	51	49	47	44	43	41	38
			Reg Cab LT	51	51	50	48	45	44	42	39
			Ext Cab Work Truck	54	54	53	51	48	47	45	42
			Ext Cab LT	52	52	51	49	46	45	43	40
			Ext Cab LTZ	53	53	52	50	47	46	44	41
			Crew Cab Work Truck	57	57	55	53	50	49	47	44
			Crew Cab LT	54	54	53	51	48	46	45	41
			Crew Cab LTZ	54	54	52	50	47	46	44	41
		SILVERADO 3500HD 2WD									
			Reg Cab Work Truck	48	48	47	45	42	41	40	37
			Reg Cab LT	46	46	45	43	41	40	38	35
			Ext Cab Work Truck	53	53	52	50	47	46	44	41
			Ext Cab LT	51	51	50	48	45	44	42	39
			Ext Cab LTZ	52	52	51	49	46	45	43	40
			Crew Cab Work Truck	53	53	52	50	47	46	44	41
			Crew Cab LT	52	52	50	48	45	44	42	39
			Crew Cab LTZ	52	52	51	49	46	44	43	39

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD									
			Reg Cab Work Truck	53	53	52	50	47	45	44	40
			Reg Cab LT	53	53	52	50	47	46	44	41
			Ext Cab Work Truck	57	57	55	53	50	49	47	44
			Ext Cab LT	56	56	54	52	49	47	46	42
			Ext Cab LTZ	54	54	53	51	48	46	45	41
			Crew Cab Work Truck	58	58	56	54	51	49	48	44
			Crew Cab LT	55	55	53	51	48	47	45	42
			Crew Cab LTZ	55	55	53	51	48	47	45	42
		SUBURBAN 2WD									
			4dr Wgn 1500 LS	49	49	48	46	43	42	40	37
			4dr Wgn 1500 LT	49	49	47	45	42	41	40	37
			4dr Wgn 1500 LTZ	46	46	45	43	40	39	38	35
			4dr Wgn 2500 LS	49	49	47	45	42	41	40	37
			4dr Wgn 2500 LT	48	48	47	45	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	52	52	50	48	45	44	42	39
			4dr Wgn 1500 LT	51	51	49	47	44	43	41	38
			4dr Wgn 1500 LTZ	49	49	48	46	43	42	40	37
			4dr Wgn 2500 LS	50	50	49	47	44	43	41	38
			4dr Wgn 2500 LT	51	51	49	47	44	43	41	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD									
			4dr Wgn 1500 LS	49	49	48	46	43	42	40	37
			4dr Wgn 1500 LT	50	50	49	47	44	43	41	38
			4dr Wgn 1500 LTZ	48	48	47	45	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	52	52	50	48	45	44	42	39
			4dr Wgn 1500 LT	52	52	50	48	45	44	42	39
			4dr Wgn 1500 LTZ	49	49	47	45	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD									
			4dr Wgn	48	48	46	44	41	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	49	49	47	45	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	TRAVERSE 2WD									
			4dr Wgn LS	59	59	57	55	51	49	47	43
			4dr Wgn 1LT	54	54	52	50	47	45	44	40
			4dr Wgn 2LT	53	53	51	49	45	43	42	38
			4dr Wgn LTZ	53	53	51	49	46	44	43	39
		TRAVERSE AWD									
			4dr Wgn LS	60	60	58	56	52	50	48	44
			4dr Wgn 1LT	56	56	54	52	49	47	45	41
			4dr Wgn 2LT	54	54	52	50	46	44	43	39
			4dr Wgn LTZ	55	55	53	51	47	45	44	40
	GMC TRUCKS										
		ACADIA 2WD									
			4dr SL	59	59	57	55	51	49	47	43
			4dr SLE	58	58	56	54	50	48	46	42
			4dr SLT1	55	55	53	51	47	45	44	40
			4dr SLT2	52	52	50	48	45	43	42	38
		ACADIA AWD	4dr Denali	51	51	49	47	43	42	40	37
			4dr SL	59	59	57	55	51	49	47	43
			4dr SLE	57	57	55	53	49	47	45	41
			4dr SLT1	53	53	51	49	46	44	42	38
			4dr SLT2	52	52	50	48	44	42	41	37
			4dr Denali	51	51	49	47	44	42	41	37
		CANYON 2WD									
			Reg Cab Work Truck	36	36	35	33	31	30	29	27
			Reg Cab SLE1	38	38	37	35	32	31	30	28
			Ext Cab Work Truck	42	42	41	39	36	35	34	32
			Ext Cab SLE1	42	42	41	39	37	36	35	32
			Crew Cab SLE1	47	47	46	44	41	40	38	35
			Crew Cab SLE2	46	46	45	43	40	39	38	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CANYON 4WD									
			Reg Cab Work Truck	39	39	38	36	33	32	31	29
			Reg Cab SLE1	41	41	40	38	35	34	33	31
			Ext Cab Work Truck	45	45	43	41	38	37	36	33
			Ext Cab SLE1	44	44	43	41	38	37	36	33
			Ext Cab SLE2	43	43	42	40	37	36	35	32
			Crew Cab SLE1	50	50	48	46	42	41	40	37
			Crew Cab SLE2	48	48	46	44	41	40	39	36
			Crew Cab SLT	49	49	47	45	41	40	39	36

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SAVANA CARGO VAN									
			3dr Van 1500	42	42	41	39	36	35	34	31
			3dr Van 2500 135wb	41	41	39	37	34	33	32	29
			3dr Van 2500 155wb	39	39	38	36	33	32	31	28
			3dr Van 3500 135wb	39	39	37	35	32	31	30	27
			3dr Van 3500 155wb	39	39	37	35	32	31	30	27
		SAVANA CARGO VAN AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500	40	40	38	36	33	32	31	28
		SAVANA PASSENGER	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	33	33	32	30	28	27	26	23
			3dr Van 1500 LT	35	35	34	32	29	28	27	24
			3dr Van 2500 LS	34	34	33	31	29	28	27	24
			3dr Van 2500 LT	34	34	33	31	29	28	27	24
			3dr Van 3500 135wb 1LS	32	32	31	29	27	26	25	23
			3dr Van 3500 135wb 1LT	32	32	31	29	27	26	25	23
			3dr Van 3500 135wb 2LS	31	31	30	28	25	24	24	22
			3dr Van 3500 135wb 2LT	30	30	29	27	25	24	23	21
			3dr Van 3500 155wb 1LS	34	34	33	31	29	28	27	24
			3dr Van 3500 155wb 1LT	37	37	36	34	31	30	28	25
			3dr Van 3500 155wb 2LS	30	30	29	27	25	24	24	22
			3dr Van 3500 155wb 2LT	32	32	31	29	27	26	25	23
		SAVANA PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	33	33	32	31	29	28	26	23
			3dr Van 1500 LT	35	35	34	32	30	29	27	24
		SIERRA 1500 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			Reg Cab Work Truck	47	47	46	44	42	41	40	37
			Reg Cab SLE	43	43	42	40	38	37	36	33
			Ext Cab Work Truck	49	49	48	46	43	42	40	37
			Ext Cab SL	49	49	48	46	44	43	41	38
			Ext Cab SLE	47	47	46	44	42	41	39	36
			Ext Cab SLT	46	46	45	43	41	40	38	35
			Crew Cab Work Truck	51	51	50	48	45	44	42	39
			Crew Cab SL	52	52	51	49	46	45	43	40
			Crew Cab SLE	50	50	49	47	44	43	41	38
			Crew Cab SLT	48	48	47	45	42	41	39	36

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 4WD									
			Reg Cab Work Truck	51	51	50	48	45	44	42	39
			Reg Cab SLE	48	48	47	45	42	41	39	36
			Ext Cab Work Truck	53	53	52	50	47	46	44	41
			Ext Cab SL	54	54	52	50	47	46	44	41
			Ext Cab SLE	53	53	51	49	46	45	43	40
			Ext Cab SLT	51	51	50	48	45	44	42	39
			Crew Cab Work Truck	54	54	53	51	48	46	45	41
			Crew Cab SL	56	56	54	52	49	47	46	42
			Crew Cab SLE	53	53	52	50	47	45	44	40
			Crew Cab SLT	51	51	50	48	45	44	42	39
		SIERRA 1500 DENALI 2WD									
			Crew Cab	50	50	49	47	44	43	41	38
		SIERRA 1500 DENALI 4WD									
			Crew Cab	53	53	51	49	46	45	43	40
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	52	52	51	49	46	45	43	40
			Crew Cab 3HB	51	51	50	48	45	44	42	39
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	56	56	54	52	49	48	46	43
			Crew Cab 3HB	54	54	53	51	48	46	45	41
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	45	45	44	42	40	39	38	35
			Reg Cab SLE	46	46	45	43	41	40	38	35
			Ext Cab Work Truck	51	51	50	48	45	44	42	39
			Ext Cab SLE	49	49	48	46	44	43	41	38
			Ext Cab SLT	49	49	48	46	43	42	41	38
			Crew Cab Work Truck	55	55	53	51	48	47	45	42
			Crew Cab SLE	57	57	55	53	50	48	47	43
			Crew Cab SLT	51	51	50	48	45	44	42	39
		SIERRA 2500HD 4WD									
			Reg Cab Work Truck	50	50	49	47	44	43	41	38
			Reg Cab SLE	50	50	49	47	44	43	41	38
			Ext Cab Work Truck	54	54	53	51	48	46	45	41
			Ext Cab SLE	51	51	50	48	45	44	42	39
			Ext Cab SLT	49	49	48	46	43	42	40	37
			Crew Cab Work Truck	59	59	57	55	51	50	48	45
			Crew Cab SLE	54	54	53	51	48	46	45	41
			Crew Cab SLT	53	53	52	50	47	45	44	40
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	55	55	53	51	48	47	45	42
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	56	56	54	52	49	48	46	43



### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 3500HD 2WD									
			Reg Cab Work Truck	48	48	47	45	43	42	40	37
			Reg Cab SLE	48	48	47	45	42	41	40	37
			Ext Cab Work Truck	54	54	53	51	48	46	45	41
			Ext Cab SLE	51	51	50	48	45	44	42	39
			Ext Cab SLT	51	51	50	48	45	44	42	39
			Crew Cab Work Truck	55	55	54	52	49	47	46	42
			Crew Cab SLE	51	51	50	48	45	44	42	39
			Crew Cab SLT	51	51	49	47	44	43	42	39
		SIERRA 3500HD 4WD									
			Reg Cab Work Truck	54	54	52	50	47	46	44	41
			Reg Cab SLE	53	53	52	50	47	46	44	41
			Ext Cab Work Truck	58	58	56	54	51	49	48	44
			Ext Cab SLE	55	55	53	51	48	46	45	41
			Ext Cab SLT	54	54	52	50	47	46	44	41
			Crew Cab Work Truck	59	59	57	55	51	49	48	44
			Crew Cab SLE	54	54	52	50	47	46	44	41
			Crew Cab SLT	54	54	52	50	47	46	44	41
		SIERRA 3500HD DENALI 2WD									
			Crew Cab	58	58	57	55	52	50	49	45
		SIERRA 3500HD DENALI 4WD									
			Crew Cab	58	58	56	54	51	49	48	44
		TERRAIN 2WD									
			4dr Wgn SLE1	60	60	58	55	50	48	46	42
			4dr Wgn SLE2	60	60	58	55	50	48	46	41
			4dr Wgn SLT1	59	59	57	54	49	47	45	41
			4dr Wgn SLT2	57	57	55	52	48	46	44	40
		TERRAIN AWD									
			4dr Wgn SLE1	61	61	59	56	51	49	47	42
			4dr Wgn SLE2	60	60	58	55	50	48	46	42
			4dr Wgn SLT1	59	59	57	54	49	47	45	41
			4dr Wgn SLT2	57	57	55	52	47	45	43	39
		YUKON 2WD									
			4dr Wgn SLE	52	52	51	49	46	45	43	40
			4dr Wgn SLT	47	47	46	44	42	40	39	35
			4dr Wgn Denali	52	52	50	48	45	44	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	52	52	50	48	45	44	42	39
			4dr Wgn SLT	51	51	50	48	45	43	42	38
			4dr Wgn Denali	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	YUKON HYBRID 2WD									
			4dr Wgn	48	48	47	45	42	41	39	36
			4dr Wgn Denali	49	49	48	46	43	41	40	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	49	49	48	46	43	42	40	37
			4dr Wgn Denali	50	50	48	46	43	42	40	37
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	47	47	46	44	41	40	38	35
			4dr Wgn 1500 SLT	44	44	43	41	38	37	35	32
			4dr Wgn 2500 SLE	46	46	45	43	41	39	38	34
			4dr Wgn 2500 SLT	44	44	43	41	39	38	36	33
			4dr Wgn Denali	48	48	47	45	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	49	49	48	46	43	42	40	37
			4dr Wgn 1500 SLT	47	47	46	44	42	40	39	35
			4dr Wgn 2500 SLE	47	47	46	44	41	40	38	35
			4dr Wgn 2500 SLT	47	47	46	44	41	39	38	34
			4dr Wgn Denali	50	50	48	46	43	42	40	37
			deduct with Conversion	4	4	4	4	4	4	4	4

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	JEEP	COMPASS 2WD	4dr Wgn Sport (&2DA)	54	54	52	50	46	44	42	38
			4dr Wgn Latitude (&2DB)	55	55	53	51	47	45	43	39
			4dr Wgn Limited (&2DF)	57	57	55	53	49	47	45	41
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD	4dr Wgn Sport (&2DA)	59	59	57	54	50	48	46	41
			4dr Wgn Latitude (&2DB)	57	57	55	52	48	46	44	40
			4dr Wgn Limited (&2DF)	59	59	57	54	50	48	46	42
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TE)	64	64	62	59	55	53	50	45
			4dr Wgn Laredo (&2TA)	64	64	62	59	55	53	50	45
			4dr Wgn Limited (&2TH)	63	63	61	58	53	51	49	44
			4dr Wgn Overland (&2TP)	59	59	57	54	50	48	46	41
		GRAND CHEROKEE 4WD	4dr Wgn Summit (&2TR)	57	57	55	52	48	46	44	40
			4dr Wgn Laredo (&2TE)	65	65	63	60	56	54	51	46
			4dr Wgn Laredo (&2TA)	65	65	63	60	56	54	51	46
			4dr Wgn Limited (&2TH)	64	64	62	59	54	52	50	45
			4dr Wgn Overland (&2TP)	59	59	57	54	50	48	46	41
			4dr Wgn Summit (&2TR)	57	57	55	52	48	46	44	40
		PATRIOT 2WD	4dr Wgn SRT8 (&2TL)	53	53	51	49	45	43	41	37
			4dr Wgn Sport (&2DA)	55	55	53	51	47	45	44	40
			4dr Wgn Latitude (&2DB)	54	54	52	50	46	44	43	39
			4dr Wgn Limited (&2DF)	57	57	55	52	48	46	45	41
		PATRIOT 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			4dr Wgn Sport (&2DA)	58	58	56	53	49	47	46	42
			4dr Wgn Latitude (&2DB)	58	58	56	53	49	47	45	41
			4dr Wgn Limited (&2DF)	59	59	57	54	50	48	46	42
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHRYSLER										
		200									
			4dr Sdn LX (&2DH)	49	49	47	45	42	40	39	35
			4dr Sdn LX (&2DZ)	49	49	47	45	42	40	39	35
			4dr Sdn Touring (&2DU)	48	48	46	44	40	38	37	33
			4dr Sdn Limited (&2DV)	51	51	49	47	43	41	40	36
		200 CONVERTIBLE									
			2dr Conv Touring (&2DV)	46	46	44	42	38	37	35	32
			2dr Conv Limited (&2DW)	45	45	43	40	36	35	33	30
			2dr Conv S (&2DS)	47	47	45	43	39	37	36	32
		300 SERIES									
			4dr Sdn (&2DF)	62	62	60	57	52	50	48	44
			4dr Sdn (&2DM)	62	62	60	57	52	50	48	44
			4dr Sdn AWD (&2DF)	62	62	60	57	52	50	48	44
			4dr Sdn 300S (&2DG)	62	62	60	57	53	51	49	45
			4dr Sdn 300S AWD (&2DG)	62	62	60	57	53	51	49	45
			4dr Sdn 300S AWD (&2DL)	62	62	60	57	53	51	49	45
			4dr Sdn 300C (&2DT)	57	57	55	52	48	46	45	41
			4dr Sdn 300C AWD (&2DT)	57	57	55	53	49	47	45	41
			4dr Sdn 300C Luxury (&2DR)	54	54	52	50	46	44	43	39
			4dr Sdn 300C Luxury AWD (&2DR)	55	55	53	51	47	45	44	40
			4dr Sdn 300C John Varvatos (&2DS)	54	54	52	50	46	44	43	39
			4dr Sdn 300C John Varvatos (&2DV)	54	54	52	50	46	44	43	39
			4dr Sdn 300C John Varvatos AWD (&2DS)	55	55	53	51	47	45	43	39
			4dr Sdn SRT8 (&2DX)	52	52	50	48	45	43	42	38
		TOWN & COUNTRY									
			4dr Wgn Touring (&2DK)	53	53	51	49	46	44	42	37
			4dr Wgn Touring L (&2DJ)	50	50	48	46	43	41	39	35
			4dr Wgn Limited (&2DX)	44	44	43	41	38	36	35	31
	DODGE										
		DART									
			4dr Sdn SE (&2DA)	62	62	59	56	51	49	47	42
			4dr Sdn SXT (&2DB)	61	61	58	55	50	48	46	41
			4dr Sdn Rallye (&2DT)	58	58	56	53	48	46	44	40
			4dr Sdn Aero (&2DV)	59	59	57	54	50	48	46	42
			4dr Sdn Limited (&2DL)	60	60	57	54	49	47	45	41
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	DODGE	CHARGER	4dr Sdn SE (&2DG)	57	57	55	52	48	46	44	39
			4dr Sdn SE AWD (&2DG)	56	56	54	51	47	45	43	39
			4dr Sdn SXT (&2DH)	55	55	53	51	47	45	43	39
			4dr Sdn SXT (&2DJ)	55	55	53	51	47	45	43	39
			4dr Sdn SXT AWD (&2DH)	56	56	54	52	48	46	44	39
			4dr Sdn SXT AWD (&2DJ)	56	56	54	52	48	46	44	39
			4dr Sdn R/T (&2DN)	64	64	62	59	54	52	50	45
			4dr Sdn R/T (&2DP)	64	64	62	59	54	52	50	45
			4dr Sdn R/T (&2DR)	64	64	62	59	54	52	50	45
			4dr Sdn R/T (&2DS)	64	64	62	59	54	52	50	45
			4dr Sdn R/T AWD (&2DN)	63	63	61	58	54	52	49	44
			4dr Sdn R/T AWD (&2DP)	63	63	61	58	54	52	49	44
			4dr Sdn R/T AWD (&2DS)	63	63	61	58	54	52	49	44
			4dr Sdn SRT8 (&2DX)	58	58	56	54	50	48	46	41
			4dr Sdn SRT8 Super Bee (&2DW)	58	58	56	53	49	47	45	41
		AVENGER	4dr Sdn SE (&2DX)	49	49	47	44	40	38	37	33
			4dr Sdn SE (&2DY)	49	49	47	44	40	38	37	33
			4dr Sdn SE (&2DZ)	49	49	47	44	40	38	37	33
			4dr Sdn SXT (&2DU)	48	48	46	43	39	37	36	32
			4dr Sdn R/T (&2DL)	51	51	49	46	42	40	39	35
		CHALLENGER	2dr Cpe SXT (&2DE)	65	65	63	60	55	53	51	46
			2dr Cpe SXT (&2DG)	65	65	63	60	55	53	51	46
			2dr Cpe SXT (&2DH)	65	65	63	60	55	53	51	46
			2dr Cpe R/T (&2DF)	67	67	65	62	57	55	53	48
			2dr Cpe R/T (&2DJ)	67	67	65	62	57	55	53	48
			2dr Cpe R/T (&2DM)	67	67	65	62	57	55	53	48
			2dr Cpe SRT8 (&2DX)	63	63	60	57	52	50	48	44
		GRAND CARAVAN	4dr Wgn AVP (&2DD)	58	58	56	53	48	46	45	41
			4dr Wgn SE (&2DE)	54	54	52	49	44	43	41	38
			4dr Wgn SXT (&2DR)	51	51	49	46	42	41	39	36
			4dr Wgn Crew (&2DK)	50	50	48	45	41	40	38	35
			4dr Wgn R/T (&2DN)	54	54	52	49	44	43	41	38
	DODGE TRUCKS	DURANGO 2WD	4dr Wgn SXT (&2TA)	56	56	54	51	47	45	43	39
			4dr Wgn Crew (&2TE)	53	53	51	48	44	42	41	37
			4dr Wgn R/T (&2TS)	56	56	54	51	47	45	43	39
			4dr Wgn Citadel (&2TJ)	51	51	49	46	42	41	39	36
		DURANGO 4WD	4dr Wgn SXT (&2TA)	57	57	55	52	47	45	44	40
			4dr Wgn Crew (&2TE)	54	54	52	49	45	43	42	38
			4dr Wgn R/T (&2TS)	57	57	55	52	47	45	44	40
			4dr Wgn Citadel (&2TJ)	52	52	50	47	43	41	40	36

# **New Vehicle Residual Values**

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	DODGE TRUCKS	JOURNEY 2WD									
			4dr Wgn AVP (&2DD)	54	54	52	49	45	43	41	37
			4dr Wgn SE (&2DF)	49	49	47	45	41	39	38	34
			4dr Wgn SXT (&2DE)	50	50	48	46	42	40	38	34
			4dr Wgn Crew (&2DM)	51	51	49	47	43	41	39	35
			4dr Wgn R/T (&2DP)	54	54	52	49	45	43	41	37
		JOURNEY AWD									
			4dr Wgn SXT (&2DE)	54	54	52	49	45	43	41	37
			4dr Wgn Crew (&2DM)	54	54	52	50	46	44	42	38
			4dr Wgn R/T (&2DP)	56	56	54	51	47	45	43	39
	FIAT	500									
			2dr Cpe Pop (&2DA)	54	54	51	48	43	41	40	36
			2dr Cpe Sport (&2DD)	55	55	52	49	44	42	41	37
			2dr Cpe Lounge (&2DJ)	52	52	50	47	42	40	39	35
			2dr Cpe Sport Turbo (&2DT)	56	56	54	51	46	44	43	39
			2dr Cpe Abarth (&2DX)	61	61	59	56	52	50	49	45
			2dr Conv Pop (&2DA)	52	52	50	47	42	40	39	35
			2dr Conv Lounge (&2DJ)	49	49	47	44	40	39	37	34
			2dr Conv Abarth (&2DX)	57	57	55	52	48	47	45	42
			deduct w/o AutoTran (ex Sport Turbo & Abarth)	3	2	2	2	2	2	2	2
	JEEP	COMPASS 2WD									
			4dr Wgn Sport (&2DA)	50	50	48	46	42	40	39	35
			4dr Wgn Latitude (&2DB)	49	49	47	45	41	39	38	34
			4dr Wgn Limited (&2DF)	52	52	50	47	43	42	40	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD									
			4dr Wgn Sport (&2DA)	55	55	53	50	46	44	43	39
			4dr Wgn Latitude (&2DB)	53	53	51	49	45	43	42	38
			4dr Wgn Limited (&2DF)	53	53	51	48	44	42	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD									
			4dr Wgn Laredo (&2TE)	55	55	53	50	46	44	42	38
			4dr Wgn Laredo (&2TX)	55	55	53	50	46	44	42	38
			4dr Wgn Laredo (&2TZ)	55	55	53	50	46	44	42	38
			4dr Wgn Limited (&2TH)	55	55	53	50	46	44	42	37
			4dr Wgn Overland (&2TP)	55	55	53	50	46	44	42	38
			4dr Wgn Overland Summit (&2TR)	53	53	51	48	44	42	40	36

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	JEEP	GRAND CHEROKEE 4WD									
			4dr Wgn Laredo (&2TE)	57	57	55	52	47	45	43	39
			4dr Wgn Laredo (&2TX)	57	57	55	52	47	45	43	39
			4dr Wgn Laredo (&2TZ)	57	57	55	52	47	45	43	39
			4dr Wgn Laredo Trailhawk (&2TC)	56	56	53	50	45	43	41	37
			4dr Wgn Limited (&2TH)	56	56	54	51	47	45	43	38
			4dr Wgn Overland (&2TP)	54	54	52	49	45	43	41	37
			4dr Wgn Overland Summit (&2TR)	53	53	51	48	44	42	40	36
			4dr Wgn SRT8 (&2TL)	49	49	47	45	41	39	38	34
			4dr Wgn SRT8 (&2TM)	49	49	47	45	41	39	38	34
			4dr Wgn SRT8 (&2TV)	49	49	47	45	41	39	38	34
		PATRIOT 2WD									
			4dr Wgn Sport (&2DA)	53	53	51	48	43	41	40	36
			4dr Wgn Latitude (&2DB)	52	52	50	47	42	41	39	36
			4dr Wgn Limited (&2DF)	54	54	52	49	44	42	41	37
		PATRIOT 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			4dr Wgn Sport (&2DA)	57	57	54	51	46	44	43	39
			4dr Wgn Latitude (&2DB)	56	56	53	50	45	43	42	38
			4dr Wgn Limited (&2DF)	55	55	53	50	45	43	42	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		WRANGLER 4WD									
			2dr Conv Sport (&2TB)	67	67	65	62	58	56	55	51
			2dr Conv Sport (&2TS)	67	67	65	62	58	56	55	51
			2dr Conv Sport (&2TF)	67	67	65	62	58	56	55	51
			2dr Conv Sahara (&2TG)	65	65	63	60	56	54	53	49
			2dr Conv Sahara (&2TM)	65	65	63	60	56	54	53	49
			2dr Conv Rubicon (&2TR)	62	62	60	57	53	51	50	46
			2dr Conv Rubicon (&2TJ)	62	62	60	57	53	51	50	46
			4dr Conv Unlimited Sport (&2TC)	68	68	66	63	59	57	55	51
			4dr Conv Unlimited Sport (&2TS)	68	68	66	63	59	57	55	51
			4dr Conv Unlimited Sport (&2TF)	68	68	66	63	59	57	55	51
			4dr Conv Unlimited Sahara (&2TG)	65	65	63	61	57	55	53	49
			4dr Conv Unlimited Sahara (&2TM)	65	65	63	61	57	55	53	49
			4dr Conv Unlimited Rubicon (&2TR)	64	64	62	59	55	53	52	48
			4dr Conv Unlimited Rubicon (&2TJ)	64	64	62	59	55	53	52	48
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS										
		CARGO VAN									
		RAM 1500 2WD	3dr Van (&2DC)	41	41	39	37	34	33	31	28
			Reg Cab Tradesman (&2TB)	53	53	51	49	46	44	42	37
			Reg Cab Express (&2TC)	56	56	54	52	48	46	44	39
			Reg Cab SLT (&2TG)	46	46	45	43	40	38	36	32
			Reg Cab R/T (&2TL)	51	51	49	47	43	41	40	36
			Reg Cab HFE (&2TP)	47	47	45	43	40	38	37	33
			Quad Cab Tradesman (&2TB)	58	58	56	54	50	48	46	41
			Quad Cab Express (&2TC)	58	58	56	54	50	48	46	41
			Quad Cab SLT (&2TG)	51	51	49	47	44	42	40	36
			Quad Cab Big Horn/Lone Star (&2TY)	56	56	54	52	48	46	44	40
			Quad Cab Big Horn/Lone Star (&2TZ)	56	56	54	52	48	46	44	40
			Quad Cab Outdoorsman (&2TT)	55	55	53	51	47	45	43	39
			Quad Cab Sport (&2TL)	55	55	53	51	47	45	43	39
			Quad Cab Laramie (&2TH)	56	56	54	52	48	46	44	40
			Crew Cab Tradesman (&2TB)	60	60	58	55	51	49	47	42
			Crew Cab Express (&2TC)	61	61	59	56	52	50	48	43
			Crew Cab SLT (&2TG)	55	55	53	51	47	45	43	38
			Crew Cab Big Horn/Lone Star (&2TY)	59	59	57	54	50	48	46	41
			Crew Cab Big Horn/Lone Star (&2TZ)	59	59	57	54	50	48	46	41
			Crew Cab Outdoorsman (&2TT)	58	58	56	53	49	47	45	40
			Crew Cab Sport (&2TL)	56	56	54	52	48	46	44	40
			Crew Cab Laramie (&2TH)	58	58	56	54	50	48	46	41
			Crew Cab Laramie Longhorn (&2TK)	55	55	53	51	47	45	43	39

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 1500 4WD									
			Reg Cab Tradesman (&2TB)	58	58	56	54	50	48	46	41
			Reg Cab Express (&2TC)	59	59	57	55	51	49	47	42
			Reg Cab SLT (&2TG)	51	51	49	47	44	42	40	36
			Reg Cab Sport (&2TL)	53	53	51	49	45	43	41	37
			Quad Cab Tradesman (&2TB)	61	61	59	56	52	50	48	43
			Quad Cab Express (&2TC)	62	62	60	57	53	51	49	44
			Quad Cab SLT (&2TG)	56	56	54	52	48	46	44	40
			Quad Cab Big Horn/Lone Star (&2TY)	59	59	57	55	51	49	47	42
			Quad Cab Big Horn/Lone Star (&2TZ)	59	59	57	55	51	49	47	42
			Quad Cab Outdoorsman (&2TT)	60	60	58	55	51	49	47	42
			Quad Cab Sport (&2TL)	57	57	55	53	49	47	45	41
			Quad Cab Laramie (&2TH)	59	59	57	55	51	49	47	42
			Crew Cab Tradesman (&2TB)	64	64	62	59	55	53	50	45
			Crew Cab Express (&2TC)	63	63	61	58	54	52	50	45
			Crew Cab SLT (&2TG)	58	58	56	54	50	48	46	41
			Crew Cab Big Horn/Lone Star (&2TY)	61	61	59	56	52	50	48	43
			Crew Cab Big Horn/Lone Star (&2TZ)	61	61	59	56	52	50	48	43
			Crew Cab Outdoorsman (&2TT)	60	60	58	55	51	49	47	42
			Crew Cab Sport (&2TL)	59	59	57	55	51	49	47	42
			Crew Cab Laramie (&2TH)	61	61	59	56	52	50	48	43
			Crew Cab Laramie Longhorn (&2TK)	57	57	55	53	49	47	45	40
		RAM 2500 2WD									
			Reg Cab Tradesman (&2TA)	46	46	45	43	41	39	38	34
			Reg Cab SLT (&2TG)	46	46	45	43	40	38	37	33
			Crew Cab Tradesman (&2TA)	53	53	52	50	47	45	43	39
			Crew Cab SLT (&2TG)	51	51	50	48	46	44	42	38
			Crew Cab Lone Star (&2TY)	51	51	50	48	46	44	42	38
			Crew Cab Big Horn (&2TZ)	51	51	50	48	46	44	42	38
			Crew Cab Laramie (&2TH)	49	49	48	46	44	42	40	36
			Crew Cab Laramie Longhorn (&2TK)	47	47	46	44	41	39	38	34
			Mega Cab SLT (&2TG)	54	54	53	51	49	47	45	40
			Mega Cab Lone Star (&2TY)	55	55	54	52	49	47	45	41
			Mega Cab Big Horn (&2TZ)	55	55	54	52	49	47	45	41
			Mega Cab Laramie (&2TH)	52	52	51	49	47	45	43	39
			Mega Cab Laramie Longhorn (&2TK)	50	50	49	47	45	43	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 2500 4WD									
			Reg Cab Tradesman (&2TA)	51	51	50	49	47	45	43	38
			Reg Cab SLT (&2TG)	48	48	47	46	44	42	40	36
			Crew Cab Tradesman (&2TA)	56	56	55	53	51	49	47	42
			Crew Cab Tradesman Power Wagon (&2TB)	53	53	52	50	48	46	44	40
			Crew Cab SLT (&2TG)	52	52	51	50	48	46	44	40
			Crew Cab Power Wagon (&2TP)	49	49	48	46	44	42	41	37
			Crew Cab Lone Star (&2TY)	53	53	52	50	48	46	44	39
			Crew Cab Big Horn (&2TZ)	53	53	52	50	48	46	44	40
			Crew Cab Outdoorsman (&2TT)	53	53	52	50	48	46	44	40
			Crew Cab Laramie (&2TH)	52	52	51	49	47	45	43	39
			Crew Cab Laramie Power Wagon (&2TJ)	50	50	49	47	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	49	49	48	46	44	42	41	37
			Mega Cab SLT (&2TG)	57	57	56	54	52	50	48	43
			Mega Cab Lone Star (&2TY)	58	58	57	55	52	50	48	43
			Mega Cab Big Horn (&2TZ)	57	57	56	54	52	50	48	43
			Mega Cab Laramie (&2TH)	56	56	55	53	51	49	47	42
			Mega Cab Laramie Longhorn (&2TK)	53	53	52	50	48	46	44	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 3500 2WD									
			Reg Cab Tradesman (&2TA)	48	48	47	45	43	41	40	36
			Reg Cab SLT (&2TG)	48	48	47	45	42	40	39	35
			Crew Cab Tradesman (&2TA)	54	54	53	51	49	47	45	40
			Crew Cab SLT (&2TG)	51	51	50	48	46	44	42	38
			Crew Cab Lone Star (&2TY)	51	51	50	48	46	44	42	38
			Crew Cab Big Horn (&2TZ)	51	51	50	48	46	44	42	38
			Crew Cab Laramie (&2TH)	50	50	49	47	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	48	48	47	45	42	40	39	35
			Mega Cab SLT (&2TG)	56	56	55	53	50	48	46	41
			Mega Cab Lone Star (&2TY)	55	55	54	52	50	48	46	41
			Mega Cab Big Horn (&2TZ)	55	55	54	52	50	48	46	41
			Mega Cab Laramie (&2TH)	55	55	54	52	49	47	45	41
			Mega Cab Laramie Longhorn (&2TK)	52	52	51	49	47	45	43	39
			Mega Cab Laramie Longhorn (&2TM)	52	52	51	49	47	45	43	39

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 3500 4WD									
			Reg Cab Tradesman (&2TA)	53	53	52	51	49	47	45	40
			Reg Cab SLT (&2TG)	52	52	51	49	47	45	43	39
			Crew Cab Tradesman (&2TA)	56	56	55	53	51	49	47	42
			Crew Cab SLT (&2TG)	54	54	53	51	49	47	45	41
			Crew Cab Lone Star (&2TY)	54	54	53	51	49	47	45	41
			Crew Cab Big Horn (&2TZ)	54	54	53	51	49	47	45	41
			Crew Cab Laramie (&2TH)	53	53	52	50	48	46	44	40
			Crew Cab Laramie Longhorn (&2TK)	50	50	49	47	45	43	42	38
			Mega Cab SLT (&2TG)	59	59	58	56	53	51	49	44
			Mega Cab Lone Star (&2TY)	58	58	57	55	53	51	49	44
			Mega Cab Big Horn (&2TZ)	58	58	57	55	53	51	49	44
			Mega Cab Laramie (&2TH)	57	57	56	54	52	50	48	43
			Mega Cab Laramie Longhorn	54	54	53	51	49	47	45	40

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## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHRYSLER										
		200									
			4dr Sdn LX (&2DH)	48	48	47	45	42	40	38	33
			4dr Sdn LX (&2DZ)	48	48	47	45	42	40	38	33
			4dr Sdn Touring (&2DU)	46	46	45	43	40	38	36	32
			4dr Sdn Limited (&2DV)	45	45	44	42	39	37	35	31
			4dr Sdn S (&2DS)	49	49	47	45	42	40	38	33
		200 CONVERTIBLE									
			2dr Conv Touring (&2DV)	44	44	42	40	37	35	34	30
			2dr Conv Limited (&2DW)	42	42	41	39	36	34	32	28
			2dr Conv S (&2DS)	44	44	43	41	38	36	34	30
		300 SERIES									
			4dr Sdn (&2DE)	55	55	53	51	47	45	44	40
			4dr Sdn 300 Limited (&2DH)	52	52	50	48	44	42	41	37
			4dr Sdn 300 Limited AWD (&2DH)	52	52	50	48	45	43	42	38
			4dr Sdn 300C (&2DG)	49	49	47	45	42	41	39	36
			4dr Sdn 300C AWD (&2DG)	50	50	48	46	43	41	40	36
			4dr Sdn 300C Luxury (&2DT)	49	49	47	45	41	40	38	35
			4dr Sdn 300C Luxury AWD (&2DT)	49	49	47	45	42	40	39	35
			4dr Sdn 300S V6 (&2DV)	52	52	50	48	45	43	42	38
			4dr Sdn 300S V6 (&2DW)	52	52	50	48	45	43	42	38
			4dr Sdn 300S V6 AWD (&2DV)	52	52	50	48	45	43	42	38
			4dr Sdn 300S V8 (&2DR)	52	52	50	48	44	43	41	38
			4dr Sdn 300S V8 AWD (&2DR)	52	52	50	48	44	42	41	37
			4dr Sdn SRT8 (&2DX)	49	49	48	46	43	41	40	36
		TOWN & COUNTRY									
			4dr Wgn Touring (&2DK)	54	54	52	50	46	44	42	37
			4dr Wgn Touring L (&2DJ)	50	50	48	46	43	41	39	34
			4dr Wgn Limited (&2DX)	46	46	44	42	39	37	36	32
	DODGE										
		CHARGER									
			4dr Sdn SE (&2DG)	57	57	55	52	48	46	44	39
			4dr Sdn SXT (&2DH)	52	52	50	48	44	42	40	36
			4dr Sdn SXT (&2DJ)	52	52	50	48	44	42	40	36
			4dr Sdn SXT AWD (&2DN)	55	55	53	51	47	45	43	38
			4dr Sdn SXT AWD (&2DP)	55	55	53	51	47	45	43	38
			4dr Sdn SXT AWD (&2DR)	55	55	53	51	47	45	43	38
			4dr Sdn SXT AWD (&2DS)	55	55	53	51	47	45	43	38
			4dr Sdn RT (&2DX)	58	58	56	53	49	47	45	40
			4dr Sdn RT AWD (&2DH)	59	59	57	54	50	48	46	41
			4dr Sdn RT AWD (&2DJ)	59	59	57	54	50	48	46	41
			4dr Sdn SRT8 (&2DX)	51	51	49	47	44	42	40	36
			4dr Sdn SRT8 (&2DN)	51	51	49	47	44	42	40	36
			4dr Sdn SRT8 (&2DP)	51	51	49	47	44	42	40	36
			4dr Sdn SRT8 (&2DS)	51	51	49	47	44	42	40	36
			4dr Sdn SRT8 Super Bee (&2DW)	52	52	50	48	44	42	40	36

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	DODGE	AVENGER									
			4dr Sdn SE (&2DY)	47	47	45	43	40	38	36	32
			4dr Sdn SE (&2DZ)	47	47	45	43	40	38	36	32
			4dr Sdn SXT (&2DU)	45	45	43	41	38	36	34	30
			4dr Sdn SXT Plus (&2DW)	45	45	43	41	38	36	34	30
			4dr Sdn R/T (&2DL)	48	48	46	44	41	39	37	32
		CALIBER									
			5dr HB SE (&2DC)	45	45	44	42	40	39	37	34
			5dr HB SXT (&2DF)	45	45	44	42	40	38	37	33
			5dr HB SXT Plus (&2DJ)	44	44	43	41	39	38	36	33
			deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2	2
		CHALLENGER									
			2dr Cpe SXT (&2DE)	64	64	61	58	53	51	49	44
			2dr Cpe R/T (&2DF)	64	64	61	58	53	51	49	44
			2dr Cpe R/T (&2DJ)	64	64	61	58	53	51	49	44
			2dr Cpe R/T (&2DM)	64	64	61	58	53	51	49	44
			2dr Cpe SRT8 (&2DX)	57	57	55	52	47	45	43	39
			2dr Cpe SRT8 (&2DW)	57	57	55	52	47	45	43	39
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CARAVAN									
			4dr Wgn AVP (&2DD)	56	56	53	50	45	43	41	37
			4dr Wgn SE (&2DE)	54	54	52	49	44	42	40	36
			4dr Wgn SXT (&2DR)	48	48	46	43	39	37	36	32
			4dr Wgn Crew (&2DK)	48	48	46	43	39	37	35	31
			4dr Wgn R/T (&2DN)	51	51	49	46	41	39	37	33
	DODGE TRUCKS										
		DURANGO 2WD									
			4dr Wgn SXT (&2TA)	55	55	53	50	46	44	42	37
			4dr Wgn Crew (&2TE)	50	50	48	45	41	39	37	33
			4dr Wgn R/T (&2TS)	52	52	50	47	43	41	39	35
			4dr Wgn Citadel (&2TJ)	49	49	47	45	41	39	37	33
		DURANGO 4WD									
			4dr Wgn SXT (&2TA)	56	56	54	51	46	44	42	38
			4dr Wgn Crew (&2TE)	51	51	49	46	42	40	38	34
			4dr Wgn R/T (&2TS)	53	53	51	48	44	42	40	36
			4dr Wgn Citadel (&2TJ)	50	50	48	45	41	39	38	34
		JOURNEY 2WD									
			4dr Wgn AVP (&2DD)	52	52	50	48	44	42	40	36
			4dr Wgn SE (&2DF)	47	47	45	43	40	38	36	32
			4dr Wgn SXT (&2DE)	50	50	48	46	42	40	38	34
			4dr Wgn Crew (&2DM)	49	49	47	45	41	39	38	34
			4dr Wgn R/T (&2DP)	48	48	46	44	41	39	37	33

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	DODGE TRUCKS	JOURNEY AWD									
			4dr Wgn SXT (&2DE)	51	51	49	47	43	41	39	35
			4dr Wgn Crew (&2DM)	50	50	48	46	42	40	38	34
			4dr Wgn R/T (&2DP)	49	49	47	45	42	40	38	34
	FIAT	500									
			2dr Cpe Pop (&2DA)	53	53	50	47	41	39	38	34
			2dr Cpe Sport (&2DD)	51	51	49	46	41	39	38	34
			2dr Cpe Lounge (&2DJ)	50	50	48	45	40	38	37	33
			2dr Cpe Gucci (&2DK)	46	46	44	41	37	36	35	32
			2dr Cpe Abarth (&2DX)	55	55	53	51	47	46	44	41
			2dr Conv Pop (&2DA)	50	50	48	45	40	38	37	33
			2dr Conv Lounge (&2DJ)	48	48	46	43	38	37	35	32
			2dr Conv Gucci (&2DK)	43	43	41	39	36	35	33	30
	JEEP		deduct w/o AutoTran (ex Abarth)	3	2	2	2	2	2	2	2
		COMPASS 2WD									
			4dr Wgn Sport (&2DA)	52	52	50	48	44	42	41	37
			4dr Wgn Latitude (&2DB)	49	49	47	45	41	40	38	35
			4dr Wgn Limited (&2DF)	52	52	50	48	44	42	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD									
			4dr Wgn Sport (&2DA)	54	54	52	49	45	43	42	38
			4dr Wgn Latitude (&2DB)	52	52	50	47	43	42	40	37
			4dr Wgn Limited (&2DF)	53	53	51	48	44	42	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD									
			4dr Wgn Laredo (&2TE)	51	51	49	47	43	41	39	35
			4dr Wgn Laredo (&2TX)	51	51	49	47	43	41	39	35
			4dr Wgn Laredo (&2TZ)	51	51	49	47	43	41	39	35
			4dr Wgn Limited (&2TH)	50	50	48	45	41	39	38	34
			4dr Wgn Overland (&2TP)	48	48	46	44	40	38	37	33
			4dr Wgn Overland Summit (&2TR)	45	45	43	41	38	36	35	31
		GRAND CHEROKEE 4WD									
			4dr Wgn Laredo (&2TE)	54	54	52	49	45	43	41	37
			4dr Wgn Laredo (&2TX)	54	54	52	49	45	43	41	37
			4dr Wgn Laredo (&2TZ)	54	54	52	49	45	43	41	37
			4dr Wgn Limited (&2TH)	52	52	50	47	43	41	39	35
			4dr Wgn Overland (&2TP)	50	50	48	45	41	39	38	34
			4dr Wgn Overland Summit (&2TR)	46	46	44	42	38	37	35	32
			4dr SRT8 (&2TL)	43	43	41	39	35	34	32	29

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	JEEP										
		<b>PATRIOT 2WD</b>									
			4dr Wgn Sport (&2DA)	54	54	51	48	43	42	40	37
			4dr Wgn Latitude (&2DB)	53	53	51	48	43	41	40	36
			4dr Wgn Limited (&2DF)	54	54	51	48	43	42	40	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>PATRIOT 4WD</b>									
			4dr Wgn Sport (&2DA)	57	57	54	51	46	44	43	39
			4dr Wgn Latitude (&2DB)	55	55	53	50	45	43	42	38
			4dr Wgn Limited (&2DF)	54	54	51	48	43	42	40	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>WRANGLER 4WD</b>									
			2dr Conv Sport (&2TB)	68	68	66	63	59	57	56	52
			2dr Conv Sport (&2TS)	68	68	66	63	59	57	56	52
			2dr Conv Sahara (&2TG)	66	66	64	61	56	54	53	49
			2dr Conv Rubicon (&2TR)	62	62	60	58	54	52	51	47
			2dr Conv Freedom Edition (&2TF)	62	62	60	58	54	52	50	46
			2dr Conv Arctic (&2TH)	62	62	60	58	54	52	50	46
			2dr Conv Call of Duty MW3 (&2TV)	56	56	54	52	48	46	45	41
			4dr Conv Unlimited Sport (&2TC)	66	66	64	62	58	56	54	50
			4dr Conv Unlimited Sport (&2TS)	66	66	64	62	58	56	54	50
			4dr Conv Unlimited Sahara (&2TG)	62	62	60	58	54	52	50	46
			4dr Conv Unlimited Rubicon (&2TR)	62	62	60	58	54	52	51	47
			4dr Conv Unlimited Freedom Edition (&2TF)	64	64	62	59	55	53	52	48
			4dr Conv Unlimited Altitude (&2TL)	65	65	63	60	56	54	52	48
			4dr Conv Unlimited Arctic (&2TH)	63	63	61	58	54	52	51	47
			4dr Conv Unlimited Call of Duty MW3 (&2TV)	59	59	57	54	50	49	47	44
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
	<b>RAM TRUCKS</b>										
		<b>CARGO VAN</b>									
			3dr Van (&2DC)	42	42	41	39	37	35	34	30

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 2WD									
			Reg Cab ST (&2TA)	48	48	47	45	42	40	39	35
			Reg Cab Tradesman (&2TB)	52	52	51	49	46	44	42	38
			Reg Cab Tradesman HD (&2TA)	53	53	51	49	46	44	42	38
			Reg Cab Express (&2TC)	52	52	51	49	46	44	42	38
			Reg Cab SLT (&2TG)	46	46	45	43	41	39	38	34
			Reg Cab Outdoorsman (&2TT)	47	47	46	44	41	39	38	34
			Reg Cab Sport (&2TL)	46	46	45	43	40	38	37	33
			Quad Cab ST (&2TA)	51	51	49	47	44	42	40	36
			Quad Cab Tradesman (&2TB)	52	52	50	48	45	43	41	37
			Quad Cab Express (&2TC)	55	55	53	51	47	45	43	39
			Quad Cab SLT (&2TG)	50	50	48	46	43	41	40	36
			Quad Cab Lone Star (&2TY)	52	52	50	48	45	43	42	38
			Quad Cab Big Horn (&2TZ)	53	53	51	49	46	44	42	38
			Quad Cab Outdoorsman (&2TT)	55	55	53	51	48	46	44	40
			Quad Cab Sport (&2TL)	49	49	47	45	42	40	39	35
			Quad Cab Laramie (&2TH)	51	51	50	48	45	43	41	37
			Crew Cab ST (&2TA)	52	52	50	48	45	43	41	37
			Crew Cab Tradesman (&2TB)	52	52	50	48	45	43	41	37
			Crew Cab Express (&2TC)	57	57	55	53	49	47	45	40
			Crew Cab SLT (&2TG)	52	52	50	48	45	43	41	37
			Crew Cab Lone Star (&2TY)	55	55	53	51	47	45	43	39
			Crew Cab Big Horn (&2TZ)	55	55	53	51	47	45	43	39
			Crew Cab Outdoorsman (&2TT)	58	58	56	54	50	48	46	42
			Crew Cab Sport (&2TL)	52	52	50	48	45	43	42	38
			Crew Cab Laramie (&2TH)	54	54	52	50	47	45	43	39
			Crew Cab Laramie Longhorn (&2TK)	50	50	48	46	43	41	40	36



### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 4WD									
			Reg Cab ST (&2TA)	53	53	51	49	46	44	42	38
			Reg Cab Tradesman (&2TB)	55	55	53	51	48	46	44	40
			Reg Cab Express (&2TC)	55	55	53	51	48	46	44	40
			Reg Cab SLT (&2TG)	50	50	48	46	43	41	40	36
			Reg Cab Outdoorsman (&2TT)	47	47	46	44	41	39	38	34
			Reg Cab Sport (&2TL)	47	47	46	44	41	39	38	34
			Quad Cab ST (&2TA)	54	54	52	50	46	44	42	38
			Quad Cab Tradesman (&2TB)	54	54	52	50	47	45	43	38
			Quad Cab Express (&2TC)	57	57	55	53	50	48	46	41
			Quad Cab SLT (&2TG)	53	53	51	49	46	44	42	38
			Quad Cab Lone Star (&2TY)	54	54	52	50	47	45	43	39
			Quad Cab Big Horn (&2TZ)	54	54	52	50	47	45	43	39
			Quad Cab Outdoorsman (&2TT)	58	58	56	54	51	49	47	42
			Quad Cab Sport (&2TL)	52	52	50	48	45	43	41	37
			Quad Cab Laramie (&2TH)	55	55	53	51	47	45	43	39
			Crew Cab ST (&2TA)	55	55	53	51	47	45	43	39
			Crew Cab Tradesman (&2TB)	57	57	55	53	49	47	45	40
			Crew Cab Express (&2TC)	60	60	58	55	51	49	47	42
			Crew Cab SLT (&2TG)	55	55	53	51	47	45	43	39
			Crew Cab Lone Star (&2TY)	57	57	55	53	49	47	45	41
			Crew Cab Big Horn (&2TZ)	57	57	55	53	49	47	45	41
			Crew Cab Outdoorsman (&2TT)	60	60	58	56	52	50	48	43
			Crew Cab Sport (&2TL)	54	54	52	50	47	45	43	39
			Crew Cab Laramie (&2TH)	57	57	55	53	49	47	45	41
			Crew Cab Laramie Longhorn (&2TK)	54	54	52	50	46	44	42	38

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## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 2WD									
			Reg Cab ST (&2TA)	42	42	41	39	37	36	34	31
			Reg Cab SLT (&2TG)	41	41	40	39	37	35	34	30
			Reg Cab Outdoorsman (&2TT)	44	44	43	42	40	38	37	33
			Crew Cab ST (&2TA)	50	50	49	48	46	44	42	38
			Crew Cab SLT (&2TG)	46	46	45	43	41	39	38	34
			Crew Cab Lone Star (&2TY)	47	47	46	44	42	40	39	35
			Crew Cab Big Horn (&2TZ)	47	47	46	44	42	40	39	35
			Crew Cab Outdoorsman (&2TT)	47	47	46	44	42	40	39	35
			Crew Cab Laramie (&2TH)	46	46	45	43	41	39	38	34
			Crew Cab Laramie Longhorn (&2TK)	43	43	42	41	39	37	36	32
			Mega Cab SLT (&2TG)	50	50	49	48	46	44	42	38
			Mega Cab Lone Star (&2TY)	51	51	50	49	47	45	43	39
			Mega Cab Big Horn (&2TZ)	51	51	50	49	47	45	43	38
			Mega Cab Outdoorsman (&2TT)	50	50	49	48	46	44	42	38
			Mega Cab Laramie (&2TH)	48	48	47	45	43	41	40	36
			Mega Cab Laramie Longhorn (&2TK)	48	48	47	45	43	41	39	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 2500 4WD									
			Reg Cab ST (&2TA)	48	48	47	45	43	41	40	36
			Reg Cab SLT (&2TG)	47	47	46	44	42	40	38	34
			Reg Cab Outdoorsman (&2TT)	47	47	46	45	43	41	39	35
			Crew Cab ST (&2TA)	54	54	53	51	49	47	45	40
			Crew Cab ST Power Wagon (&2TB)	48	48	47	46	44	42	40	36
			Crew Cab SLT (&2TG)	49	49	48	47	45	43	41	37
			Crew Cab Lone Star (&2TY)	50	50	49	48	46	44	42	38
			Crew Cab Big Horn (&2TZ)	50	50	49	48	46	44	42	38
			Crew Cab Outdoorsman (&2TT)	50	50	49	47	45	43	42	38
			Crew Cab Laramie Power Wagon (&2TJ)	48	48	47	45	43	41	39	35
			Crew Cab Laramie (&2TH)	49	49	48	46	44	42	41	37
			Crew Cab Laramie Longhorn (&2TK)	47	47	46	44	42	40	39	35
			Crew Cab Power Wagon (&2TP)	46	46	45	43	41	39	38	34
			Mega Cab SLT (&2TG)	53	53	52	50	48	46	44	40
			Mega Cab Lone Star (&2TY)	55	55	54	52	50	48	46	41
			Mega Cab Big Horn (&2TZ)	55	55	54	52	50	48	46	41
			Mega Cab Outdoorsman (&2TT)	51	51	50	49	47	45	43	38
			Mega Cab Laramie (&2TH)	53	53	52	50	48	46	44	40
			Mega Cab Laramie Longhorn (&2TK)	50	50	49	48	46	44	42	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 3500 2WD									
			Reg Cab ST (&2TA)	47	47	46	45	43	41	39	35
			Reg Cab SLT (&2TG)	46	46	45	43	41	39	38	34
			Crew Cab ST (&2TA)	50	50	49	47	45	43	41	37
			Crew Cab SLT (&2TG)	48	48	47	45	43	41	40	36
			Crew Cab Lone Star (&2TY)	47	47	46	44	42	40	39	35
			Crew Cab Big Horn (&2TZ)	47	47	46	44	42	40	39	35
			Crew Cab Outdoorsman (&2TT)	48	48	47	46	44	42	41	37
			Crew Cab Laramie (&2TH)	48	48	47	45	43	41	40	36
			Crew Cab Laramie Longhorn (&2TK)	46	46	45	43	41	39	38	34
			Mega Cab SLT (&2TG)	51	51	50	48	46	44	42	38
			Mega Cab Lone Star (&2TY)	50	50	49	47	45	43	42	38
			Mega Cab Big Horn (&2TZ)	50	50	49	47	45	43	42	38
			Mega Cab Outdoorsman (&2TT)	51	51	50	49	47	45	43	39
			Mega Cab Laramie (&2TH)	51	51	50	49	47	45	43	39
			Mega Cab Laramie Longhorn (&2TK)	48	48	47	45	43	41	40	36
			Mega Cab Laramie Longhorn (&2TM)	48	48	47	45	43	41	40	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 3500 4WD									
			Reg Cab ST (&2TA)	49	49	48	47	45	43	41	37
			Reg Cab SLT (&2TG)	48	48	47	45	43	41	40	36
			Crew Cab ST (&2TA)	52	52	51	49	47	45	43	39
			Crew Cab SLT (&2TG)	49	49	48	47	45	43	41	37
			Crew Cab Lone Star (&2TY)	49	49	48	46	44	42	41	37
			Crew Cab Big Horn (&2TZ)	49	49	48	46	44	42	40	36
			Crew Cab Outdoorsman (&2TT)	51	51	50	48	46	44	42	38
			Crew Cab Laramie (&2TH)	50	50	49	47	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	48	48	47	45	43	41	39	35
			Mega Cab SLT (&2TG)	53	53	52	50	48	46	44	40
			Mega Cab Lone Star (&2TY)	52	52	51	49	47	45	43	39
			Mega Cab Big Horn (&2TZ)	52	52	51	49	47	45	43	39
			Mega Cab Outdoorsman (&2TT)	54	54	53	51	49	47	45	40
			Mega Cab Laramie (&2TH)	53	53	52	50	48	46	44	40
			Mega Cab Laramie Longhorn (&2TK)	50	50	49	47	45	43	41	37
			deduct w/o AutoTran (ex Mega Lonestar)	3	2	2	2	2	2	2	2

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	MITSUBISHI	LANCER	LN41AM - 4dr Sdn DE MT	53	53	51	49	46	44	41	36
			LN41BM - 4dr Sdn ES MT	57	57	55	53	49	47	44	39
			LN41BV - 4dr Sdn ES AT	57	57	55	53	50	47	45	39
			LN41EV - 4dr Sdn SE AT	64	64	62	60	56	53	51	45
			LN41PM - 4dr Sdn GT MT	62	62	60	57	53	50	48	42
			LN41PV - 4dr Sdn GT AT	61	61	59	57	53	50	48	42
			LN41R - 4dr Sdn Ralliart	64	64	62	59	55	52	50	44
			LN45B - 5dr HB ES	57	57	55	53	49	47	44	39
			LN45P - 5dr HB GT	63	63	61	59	55	52	50	44
			LE41GSR - 4dr Sdn Evolution GSR	65	65	63	60	56	53	51	45
			LE41MR - 4dr Sdn Evolution MR	63	63	61	59	56	53	50	44
		OUTLANDER 2WD	OT45A - 4dr Wgn ES	54	54	52	49	45	43	41	37
			OT45D - 4dr Wgn SE	56	56	54	51	47	45	43	39
			OT45T - 4dr Wgn GT	57	57	55	52	47	45	43	39
		OUTLANDER 4WD	OT45E - 4dr Wgn SE	58	58	56	53	49	47	45	40
			OT45Z - 4dr Wgn GT	58	58	56	53	48	46	44	39
		OUTLANDER SPORT	OS45AM - 4dr Wgn ES MT	55	55	53	50	46	44	43	39
			OS45AA - 4dr Wgn ES AT	56	56	54	51	47	45	43	39
			OS45D - 4dr Wgn SE AT	54	54	52	49	45	43	42	38
			OS45T - 4dr Wgn LE AT	53	53	51	49	45	43	41	37
			OS45B - 4dr Wgn ES AT AWD	59	59	57	54	49	47	45	41
			OS45E - 4dr Wgn SE AT AWD	56	56	54	51	47	45	44	40
			OS45X - 4dr Wgn LE AT AWD	55	55	53	51	47	45	43	39

### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	mitsubishi										
		GALANT									
			GA41G - 4dr Sdn ES	44	44	42	40	36	35	33	30
			GA41J - 4dr Sdn SE	48	48	46	44	40	39	37	34
		iMiEV									
			EV44ES - 4dr HB ES	67	67	64	61	56	54	52	48
			EV44SE - 4dr HB SE	62	62	60	57	52	51	49	46
		LANCER									
			LN41A - 4dr Sdn DE MT	52	52	50	48	45	43	41	36
			LN41BM - 4dr Sdn ES MT	56	56	54	52	48	46	43	38
			LN41BA - 4dr Sdn ES AT	57	57	55	53	49	47	44	39
			LN41E - 4dr Sdn SE AT	61	61	59	57	53	51	48	43
			LN41PM - 4dr Sdn GT MT	61	61	59	56	52	49	47	41
			LN41PA - 4dr Sdn GT AT	60	60	58	55	51	48	46	40
			LN41R - 4dr Sdn Ralliart	63	63	61	58	54	51	49	43
			LN45ES - 5dr HB ES	56	56	54	52	48	46	43	38
			LN45GT - 5dr HB GT	54	54	52	50	46	44	41	36
			LE41GSR - 4dr Sdn Evolution GSR	60	60	58	56	52	49	47	41
			LE41MR - 4dr Sdn Evolution MR	55	55	53	51	47	45	43	38
		OUTLANDER 2WD									
			OT45A - 4dr Wgn ES	52	52	50	48	44	43	41	38
			OT45D - 4dr Wgn SE	55	55	53	50	46	45	43	40
			OT45T - 4dr Wgn GT	54	54	52	49	45	44	42	39
		OUTLANDER 4WD									
			OT45E - 4dr Wgn SE	57	57	55	52	48	46	45	41
			OT45Z - 4dr Wgn GT	55	55	53	50	46	44	43	39
		OUTLANDER SPORT									
			OS45AM - 4dr Wgn ES MT	51	51	49	47	44	42	40	36
			OS45AA - 4dr Wgn ES AT	52	52	50	48	45	43	41	37
			OS45D - 4dr Wgn SE AT	50	50	48	46	43	41	40	36
			OS45E - 4dr Wgn SE AT AWD	54	54	52	50	46	44	43	39

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	KIA										
		FORTE									
			C3421 - 4dr Sdn LX MT	71	71	69	66	62	59	55	48
			C3422 - 4dr Sdn LX AT	70	70	68	65	60	57	54	48
			C5462 - 4dr Sdn EX AT	71	71	69	66	62	59	55	48
		SORENTO 2WD									
			73222 - 4dr Wgn LX GDI	62	62	60	57	52	50	48	44
			74222 - 4dr Wgn LX V6	65	65	62	59	54	52	50	46
			74242 - 4dr Wgn EX V6	63	63	60	57	52	50	48	44
			74282 - 4dr Wgn SX	62	62	59	56	51	49	48	44
			74292 - 4dr Wgn SX Limited	59	59	56	53	48	46	45	41
		SORENTO AWD									
			73422 - 4dr Wgn LX GDI	64	64	61	58	53	51	49	45
			74422 - 4dr Wgn LX V6	67	67	64	61	55	53	51	47
			74442 - 4dr Wgn EX V6	64	64	61	58	53	51	49	45
			74482 - 4dr Wgn SX	63	63	60	57	52	50	48	44
			74492 - 4dr Wgn SX Limited	60	60	57	54	49	47	46	42

## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	KIA										
		FORTE									
			C5421 - 4dr Sdn LX MT	59	59	57	54	49	47	44	39
			C5422 - 4dr Sdn LX AT	59	59	57	54	50	48	45	40
			C5462 - 4dr Sdn EX AT	58	58	56	53	48	46	44	39
			C6482 - 4dr Sdn SX AT	60	60	58	55	50	48	46	41
		FORTE 5-DOOR									
			C5562 - 5dr HB EX AT	60	60	58	55	50	48	46	41
			C6582 - 5dr HB SX AT	60	60	58	55	50	48	45	40
		FORTE KOUP									
			D5261 - 2dr Cpe EX MT	61	61	59	56	51	49	46	41
			D5262 - 2dr Cpe EX AT	61	61	59	56	51	49	46	41
			D6281 - 2dr Cpe SX MT	60	60	58	55	50	48	46	41
			D6282 - 2dr Cpe SX AT	60	60	58	55	51	49	46	41
		OPTIMA									
			53222 - 4dr Sdn LX	63	63	60	57	52	49	47	41
			53242 - 4dr Sdn EX	62	62	60	57	52	49	47	41
			55282 - 4dr Sdn SX Turbo	61	61	59	56	51	48	46	40
			Z5222 - 4dr Sdn LX Hybrid	63	63	60	57	52	49	47	41
			Z5242 - 4dr Sdn EX Hybrid	61	61	58	55	50	47	45	39
		SORENTO 2WD									
			72222 - 4dr Wgn LX	59	59	56	53	48	46	45	41
			73222 - 4dr Wgn LX GDI	58	58	55	52	47	45	44	40
			74222 - 4dr Wgn LX V6	61	61	58	55	50	48	46	42
			73242 - 4dr Wgn EX GDI	57	57	55	52	47	45	44	40
			74242 - 4dr Wgn EX V6	58	58	55	52	47	45	44	40
			74282 - 4dr Wgn SX	58	58	55	52	47	45	44	40
		SORENTO AWD									
			73422 - 4dr Wgn LX GDI	58	58	56	53	48	46	44	40
			74422 - 4dr Wgn LX V6	61	61	58	55	50	48	46	42
			73442 - 4dr Wgn EX GDI	58	58	55	52	47	45	44	40
			74442 - 4dr Wgn EX V6	58	58	55	52	47	45	44	40
			74482 - 4dr Wgn SX	58	58	55	52	47	45	44	40
		SOUL									
			B1511 - 4dr Wgn Base 1.6L MT	60	60	57	54	48	46	44	40
			B1512 - 4dr Wgn Base 1.6L AT	60	60	57	54	49	47	45	40
			B2521 - 4dr Wgn + MT	61	61	58	55	50	48	46	41
			B2522 - 4dr Wgn + AT	62	62	59	56	50	48	46	42
			B2542 - 4dr Wgn ! AT	61	61	58	55	50	48	46	41

2013 New Maserati Models

MASERATI		36	39	42	48	54	60
<b>GRANTURISMO</b>							
45AUS2	2dr Cpe S						
45AMC	2dr Cpe MC						
<b>GRANTURISMO CONVERTIBLE</b>							
45AGTC	2dr Conv 4.7						
45ACSP	2dr Conv Sport						
45AGTMC	2dr Conv MC						
<b>QUATTROPORTE</b>							
39ASUB	4dr Sdn S						
39AGTS	4dr Sdn GTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

May 1 to May 8, 2013 (v1)



2012 New Maserati Models

MASERATI		36	39	42	48	54	60
<b>GRANTURISMO</b>							
45AF1	2dr Cpe 4.2						
45AUS1	2dr Cpe S 4.7						
<b>GRANTURISMO CONVERTIBLE</b>							
45AGTC	2dr Conv						
<b>QUATTROPORTE</b>							
39AAUB	4dr Sdn 4.2						
39ASUB	4dr Sdn S 4.7						
39AGTS	4dr Sdn 4.7 GTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

May 1 to May 8, 2013 (v1)



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May 1 to May 8, 2013 (v1)